



Continuity of Care and CoC+ Programs

February 2025



Agenda

- Risk Adjustment Overview
- Key Definitions
- 2025 Continuity of Care and CoC+ Programs
- Program One: Risk Adjustment CoC Program
- Program Two: CoC+ Program
- Eligible Bonuses
- Portal Navigation
- Frequently Asked Questions and Additional Support



Risk Adjustment

Risk Adjustment in Health Care

- A mechanism used in health insurance to account for the overall health and expected medical costs of each individual enrolled in a health plan.
- Found in Medicare Advantage,
 Medicaid managed care, Marketplace,
 and commercial insurance.





Why Risk Adjustment is Necessary



- Directs resources to sicker members whose care is more costly.
- Ensures members have access to adequate resources and quality care.
- It is important that clinicians document clinical diagnoses accurately to ensure that members receive the appropriate care management for ALL their conditions.
- Accurately identifying illness is key to a comprehensive approach to medical care.
- Our mission is to encourage early identification of illness, coordinate proper care and improve health outcomes.





2025 Continuity of Care and CoC+ Programs



- This initiative incorporates Appointment Agendas, HEDIS measures, and pharmacy metrics into one comprehensive program
- Designed to support outreach to members for annual visits and condition management
- Increases visibility into members' existing medical conditions
- Potential to earn bonus payments for coordinating preventative medicine and addressing chronic conditions





Benefits to Members and Providers



Encourages physicians to accurately document their patients' conditions.

We offer education and feedback for documentation and coding improvement



Helps to identify gaps in clinical documentation.

 We partner with our provider entities to collaborate on risk adjustment related initiatives.



Creates opportunity for those high-risk individuals to be identified for care management or disease intervention programs.

 We offer a variety value-added services (VAS) for eligible members to improve their well-being.

Key Definitions

Program Definitions



CoC Provider - A provider, group, or Independent Practice Association (IPA) who has a contract with the health plan and receives this program information guide.



Appointment Agenda - A guide to help providers review gaps in an eligible member's care during an office visit. This document contains care gaps and health conditions derived from reviewing the member's historical claims data and identifying chronic conditions for which data indicates documentation and care are required



Eligible Member - A member specifically identified by the health plan as having a health condition(s) or care gap(s) for which we are seeking



Program Definitions



Effective Date - Program starts February 2025 for dates of service January 1, 2025, through December 31, 2025



Bonus - The additional reimbursement beyond the contracted rates in the participation agreement that a CoC provider may receive if CoC requirements are met.



Hierarchical Condition Category (HCC) - sets of medical codes that are linked to specific clinical diagnoses



CoC + - New to 2025, its an additional \$100 payout for completing additional members insights on the Appointment Agenda

2025 Continuity of Care and CoC+ Programs

2025 CoC and CoC+ Programs Information and How it Works

CoC providers can potentially earn **bonus** payments in calendar year 2025 by using the **Appointment Agenda** to update eligible members' health history, HEDIS® measures, pharmacy data, high risk factors, clinical insights, and social determinants of health to help close care gaps and ensure eligible members adhere to prescribe medications!

Bonus payments are triggered through **submitted** completed agendas and documented diagnoses on qualified claims!



Program Information: Provider Responsibility

- ✓ Schedule and conduct an exam with the eligible members using the Appointment Agenda as a guide, assessing the validity of each condition listed
- ✓ Review all member gaps and insights pertaining to CoC and CoC+
- ✓ Submit the completed Appointment Agenda electronically or via Fax/mail
- ✓ Submit qualified claim/and or encounters, ensuring the corresponding verified and documented diagnoses supported in medical record



Must Select One of Four Provider Responses to receive credit:

Assessed & Documented

Assessed & Not Present

Not Assessed, Addressed Previously

Not Assessed, Member Referral







Program One: Risk Adjustment CoC Program

Program 1: Risk Adjustment CoC Program

- Focuses of Addressing Risk Gaps
 - **❖** Risk Gaps are the predictive and/or persistent member disease conditions that need to be addressed and documented.
- Addressing risk gaps can ensure that members' conditions are recognized and managed proactively, helping to prevent complications and reduce the likelihood of hospitalizations
- You must complete all labeled CoC risk gaps per agenda to receive credit for this part of the program
- Members must have an office visit from Jan 1, 2025, to December 31, 2025





Program Two: CoC+ Program

Program 2: CoC Plus (CoC+)

Providers are eligible for an additional \$100 per Appointment Agenda for completing the Gap Insights (Gap Type) portions of the Appointment Agenda:

- High Risk
- Quality
- Clinical and/or
- Drivers of Health (aka social determinants of health) *This is Medicaid only*

All available boxes related to the high risk, care guidance, clinical, and/or drivers of health portions **must** be checked and verified to be eligible for the additional compensation!

*Please submit by July 1, 2025. Date subject to change.



2025 CoC and CoC+ Appointment Agenda Gap Insights

Risk Gaps (CoC)	The predictive and/or persistent member disease conditions that need to be addressed and documented
High Risk Insights	Highlights ER visits, when, where and DX from the facility.
Quality Insights	HEDIS gaps, preventative measures
Clinical Insights	Highlights members who have not had a PCP visit or received specialist services without a PCP visit
Drivers of Health (DOH)	Non-medical factors that influence health outcomes (Medicaid Only)







Example Agenda

Line of Business

Additional headers for

Member Gap and Insights

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2025 Medicaid Appointment Agenda A Guide to the Patient's Visit

<Pre><Pre>rovider Address:

Disclaimer: Paper submissions take longer to process. For available electronic submission methods, please use the QR code or URL below.

High Risk

Please speak with your patient about the following insights to understand and guide them on appropriate healthcare practices.

| Gap/Insights
Description | Diagnosis/Other Info/Supporting
Information | Relevant DOS | Gap/Insight Assessed & Documented as Appropriate | Assessed,
Addressed
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Health Condition History and Continuity of Care

These conditions are based on claims submitted by providers and the member's medical history as of <Month><Day>,
<Year>. Please update diagnoses, as these conditions may no longer exist, their severity may have changed, or other
conditions may have replaced them.

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Info/Supporting
Information | Relevant DOS | Gap/Insight
Assessed &
Documented
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Member
Referred |
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Member Gap and Insight
Providers should check one
box for each Gap/Insight
Category listed on the
Agenda:

 Gap Assessed and Documented as Appropriate

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Member Gap and Insight
Providers should check one
box for each Gap/Insight
Category listed on the
Agenda:

• Gap Assessed and Documented as Appropriate

Eligible Bonuses

Bonus Payments

Providers are eligible for a bonus for each completed Appointment Agenda with verified / documented diagnoses on a claim.

| Threshold % of appointment agendas completed | Bonus paid per paper appointment agenda submission | Bonus paid per electronic appointment agenda submission |
|--|--|---|
| <50% | \$50 | \$100 |
| ≥ 50% to≤ 80 % | \$100 | \$200 |
| ≥80% | \$150 | \$300 |

CoC+ Incentive payouts \$100 per agenda

*Please note electronic submissions qualify for double the payment **except** the CoC plus payout, you can submit that through the portal, mail, or fax







EXAMPLE - Bonus Payment

Using the example of <u>100</u> completed & payable agendas:

| Percent of agendas completed | Assume 100 total agendas | Bonus amount paid per agenda | Totals |
|------------------------------|--------------------------|------------------------------|-----------------|
| <50% | First 49 agendas | \$100 (1st tier) | =\$4,900 |
| ≥50% to <80% | #s 50-79 =
30 total | \$200 (2 nd tier) | =\$6,000 |
| ≥80% | #s 80-100 = 21 total | \$300 (3 rd tier) | =\$6,300 |
| | | | \$17,200 total! |



Payment Process & Timelines

- Payments will begin after the second quarter of 2025, continuing through the second quarter of 2026.
- All claims or encounters must be submitted by Jan. 31, 2026, to be used
 in final payment calculation.
- Our health plan may request medical records if we are unable to verify information using claims or encounter data.



Speak to your Health Plan Provider Engagement Representative for more information.



Electronic Submission Method (Preferred)

- 1. Log onto the CoC dashboard through the secure provider portal*
 *portal steps will be displayed later in this slide deck
- 2. Assess as many members as possible for their disease conditions during the performance year. Correctly code confirmed conditions on claims and specify the conditions that do not exist using the check-box function on the dashboard.
- 3. Members included in the program are those with predictive or persistent disease conditions, that need to be addressed annually
- 4. Members are selected at the beginning of the program and are subject to change in future programs
- 5. Members are listed under their assigned provider's CoC dashboard but can be moved to the attributed provider.



Electronic Submission Method (Preferred)

- 6. For member movement, speak with your Provider Engagement Administrator. Having the right members assigned is key to your success!!!
- 7. Assessed member is defined as 100% of the gaps are addressed.
- 8. Gap(s) are addressed by submitting the correct diagnosis code(s) on the medical claim OR by checking the exclusion box in the dashboard.
- 9. Health Plan will monitor provider exclusion boxes that are checked on a consistent basis.
- 10. You must also submit a state-acceptable paid claim demonstrating than an assessment in a provider's office was performed.





Paper Submission (Alternate Method)

- Print the Appointment Agenda from the dashboard. Specify the clinical conditions and/ or gaps/insights that continue to exist or no longer exist by checking the box on the Appointment Agenda. Each gap/insight must have a box checked to be eligible for additional compensation.
- Sign and date the completed Appointment Agenda.
- Submit the completed form via fax to 813-464-8879 or secure email to agenda@centene.com.
- Make sure the medical record documentation supports diagnoses, gap closures, screenings/

tests and update conditions that are no longer acute, including use of "history of".

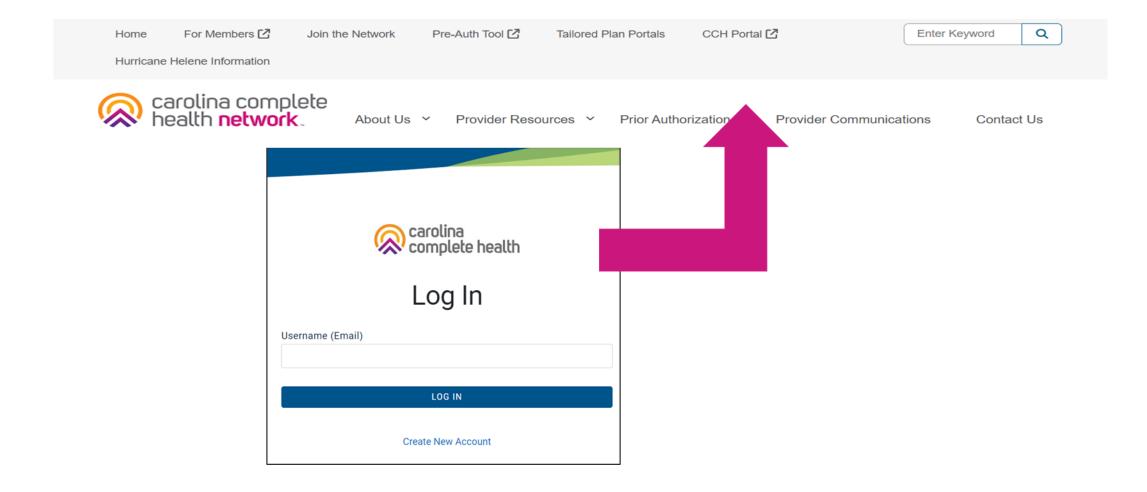


SECURE PROVIDER PORTAL

Navigating to CoC Dashboard

CCH Secure Provider Portal

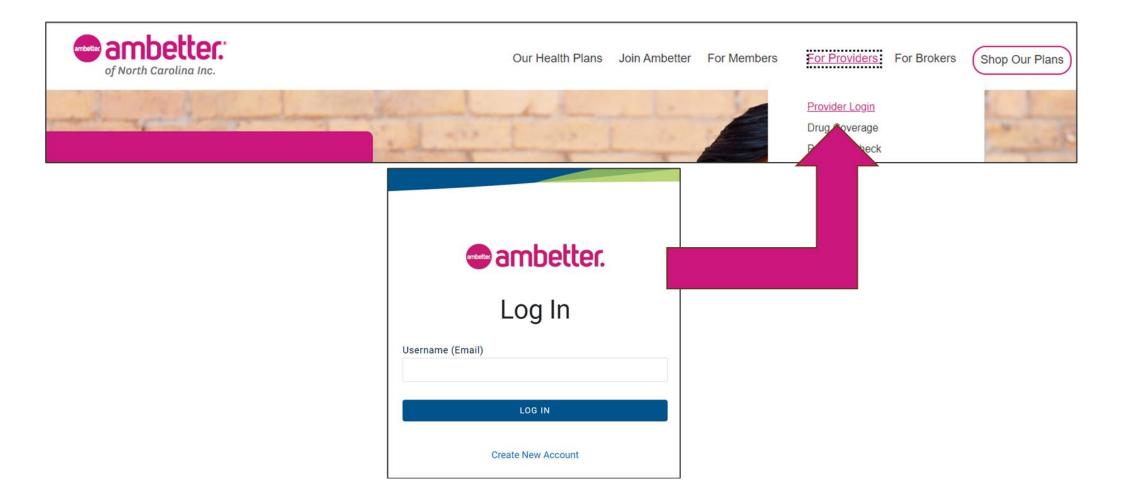
Go to https://network.carolinacompletehealth.com





Ambetter NC Inc. Secure Provider Portal

Go to ambetterofnorthcarolina.com



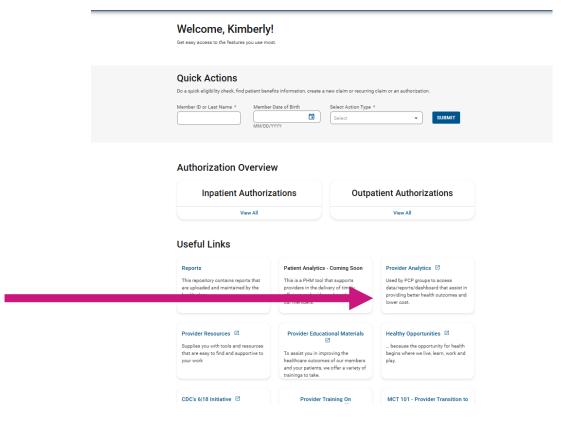




Portal Navigation

After logging into the Provider Portal, you will see the "Welcome Box" on the righthand side

- 1. Click on Provider Analytics
- 2. Agree to HIPAA Terms in the pop-up window
- 3. You will then be asked to login again





Upon login into the portal and selecting Provider Analytics you will land on this page:

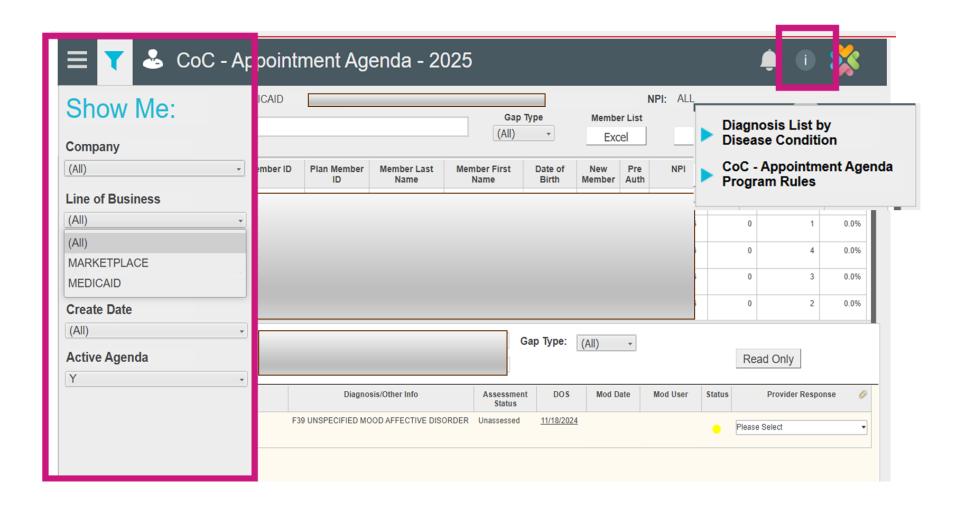






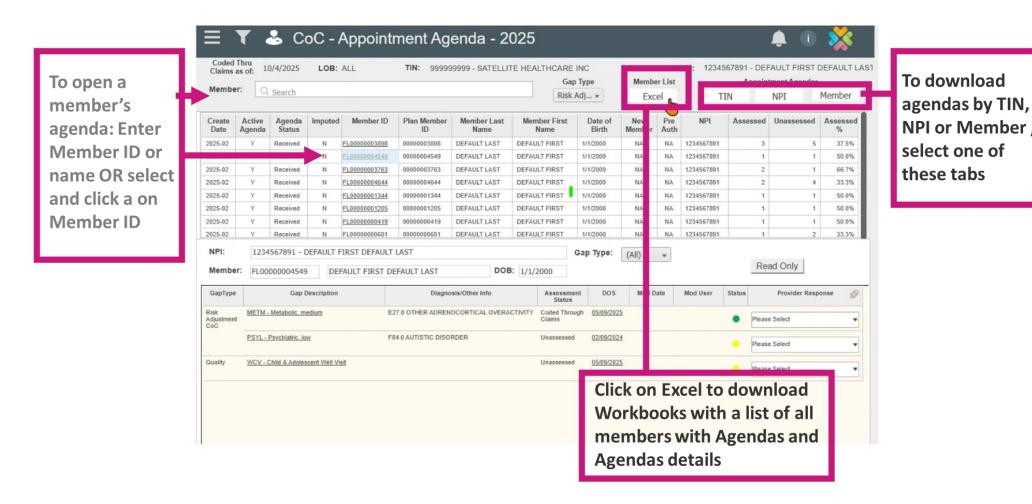


Filtering Options and Additional Resources:





To download all agendas by specifications:

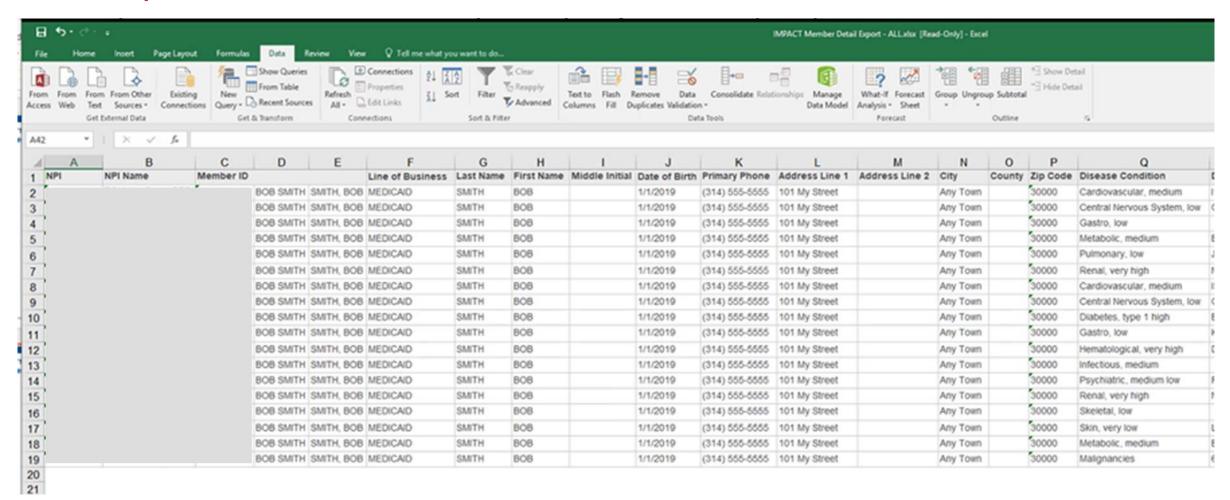








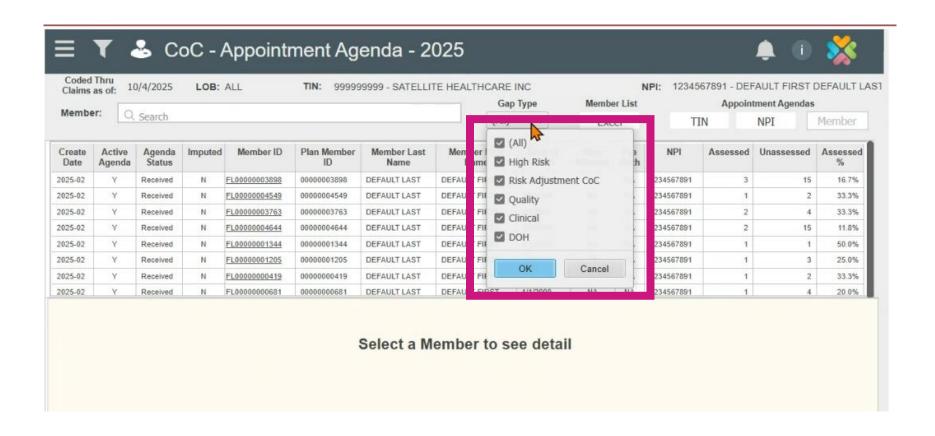
Example Excel Workbook





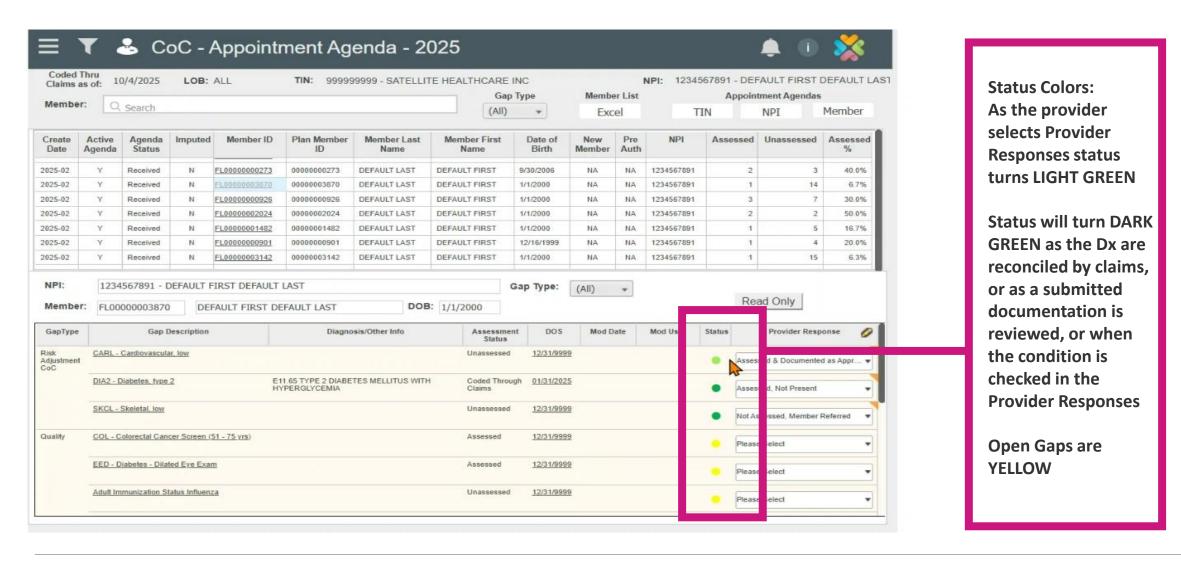


Filtering By Gap Type: High Risk, CoC, Quality, Clinical, or DOH



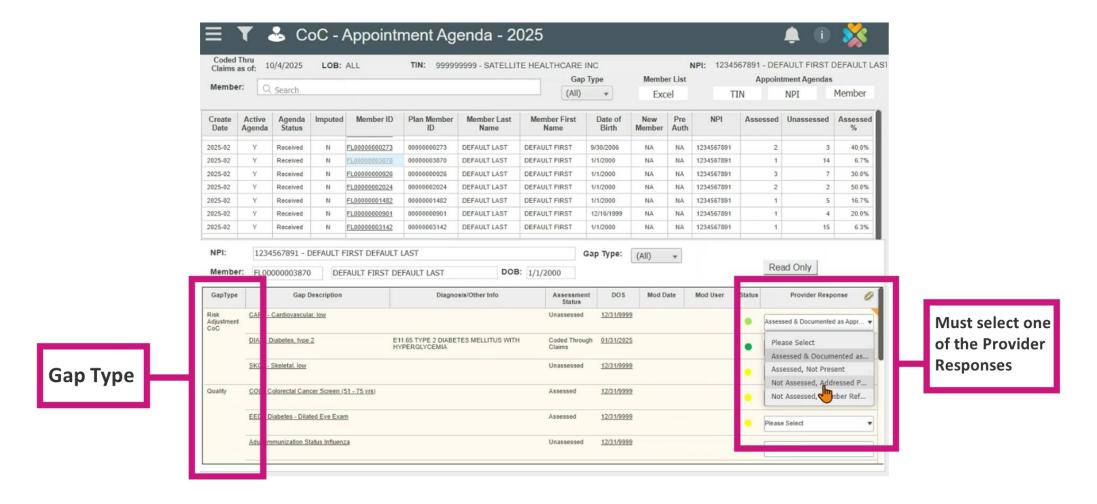


Color Codes:





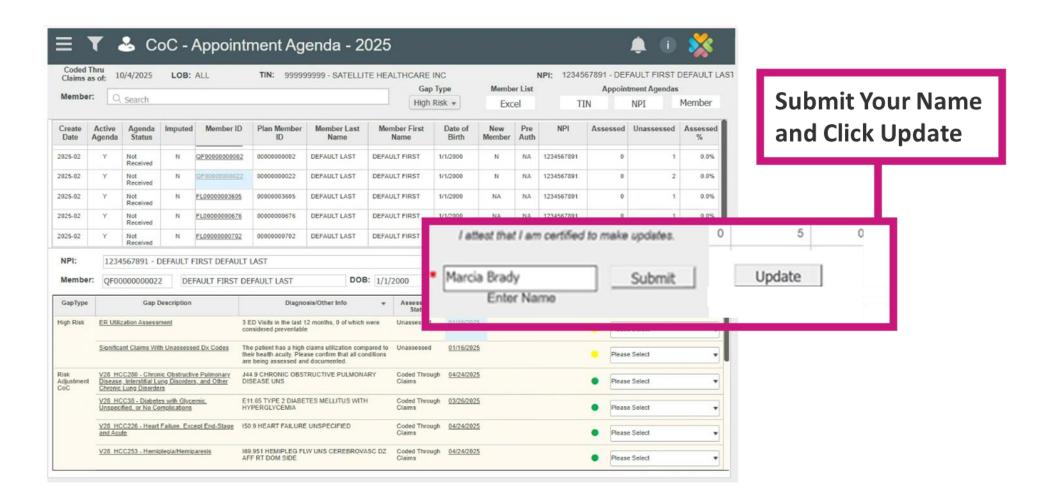
Members Gap Type and Provider Responses







UPDATE AND SAVE CHANGES







Frequently Asked Questions and Resources

Frequently Asked Questions

Why did I get an Agenda for this Patient? They aren't on my panel – I've never seen them.

 Agendas are created for patients in the program with the PCP TIN they are assigned to. If the Patient changes their PCP under a different TIN, the agenda will become inactive and will be recreated under the new assigned TIN in future waves.

Why can't I find an Agenda on the portal? Patients who are no longer active do not populate in the portal.

• The patient may have had a previously paid Appointment Agenda with another provider throughout the year, these are removed from the portal.

How do I address conditions of which I am unsure of?

• Refer to the crosswalk for a list of International Classification of Diseases, 10th Edition (ICD-10) codes that map to each condition. If the ICD-10 code is listed for that condition category, you would indicate "Gap Assessed and Documented as Appropriate." If the ICD-10 code is not listed under the condition category, you would indicate the condition as "Gap Assessed and ." All conditions marked "Active" need to be documented on your claim.







Continued

Why is the current diagnosis blank? (Predictive Conditions-where the last DOS is listed as 12/31/9999).

• This is a Predictive Gap. This condition has not been coded in the past, but it is suspected the condition could exist die to prior claims data (Labs, tests, or prescriptions).

Can I upload the Patients chart to close the condition if it wasn't included on a claim?

 CPE/Medical Record Submissions are not accepted for the Continuity of Care Bonus Program.

Do Appointment Agendas change throughout the year?

• Appointment Agendas are refreshed quarterly to account for any membership changes throughout the year. Some data listed on the Appointment Agenda may appear differently as a result of a refresh.





Additional Resources

CCH Program Reference Links:

- Carolina Complete Health CoC 2025 Program Guide (PDF)
- CoC Tiered Incentive Payment Examples (PDF)

Ambetter Program Reference Links:

- 2025 Continuity of Care Program Guide (PDF)
- Continuity of Care Appointment Agenda (PDF)

