



# Carolina Complete Health Overview

*Transforming the health of the community one person at a time*

# Presentation Outline

---



- Company Overview
- Enrollment
- Provider Credentialing and Responsibilities
- Medical Management Care Coordination
  - Prior Authorizations/Second Opinion
  - Grievances and Appeals
- Provider Services, Relations/Engagement
- Website and Secure Portal
- Claims
- Cultural Competency/Fraud, Waste and Abuse
- Questions



# Carolina Complete Health

## Overview

# Carolina Complete Health

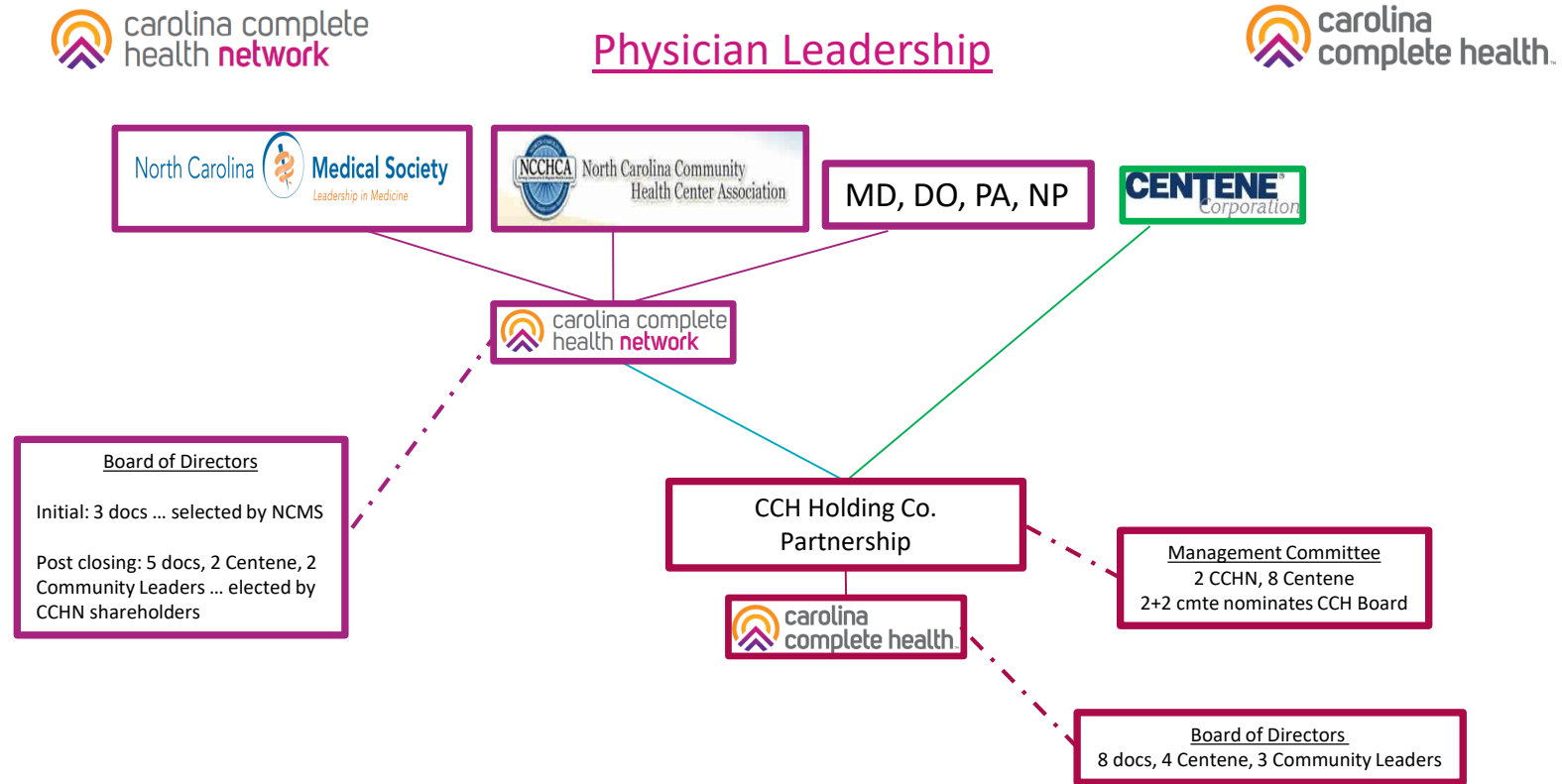
---



On January 10, 2017, a subsidiary of the **North Carolina Medical Society (NCMS)**, working in conjunction with the North Carolina Community Health Center Association (NCCHCA), and Centene Corporation entered into a joint venture agreement to collaborate on a patient-focused approach to Medicaid under the reform plan enacted in the State of North Carolina.

- Pursuant to the agreement, the joint-venture created **Carolina Complete Health**, to establish, organize and operate a physician-led Medicaid managed care health plan
- **Carolina Complete Health Network**, which is owned jointly by NCMS, physicians, physician assistants, nurse practitioners and Community Health Centers, will provide medical management services, hold a majority on the Board of Directors and oversee the medical policies for the health plan
- Centene will manage the financial and daily operations
- The model will facilitate providers leading health care decisions and contributing to a value-based reimbursement system to result in better health outcomes for beneficiaries at a lower cost to the state

# Carolina Complete Health Structure



# Carolina Complete Health Partners

## North Carolina Medical Society



### MEDICAL SOCIETY AT-A-GLANCE



More than **12,000 members** united statewide to advance medical science and raise professional standards



First met in **1799** and organized in **1849** with 25 physician members – *the oldest professional organization in the state*

### CAROLINA COMPLETE HEALTH PARTNERSHIP

"With the changes taking place in our health care system at the state level with Medicaid reform and new programs at the national level, the NCMS remains committed to ensuring that physicians are the ones making the clinical decisions in the best interest of their patients. Our leadership views this partnership as a unique opportunity to help lead the reform process and to put patients' needs first."

– **Robert W. Seligson, NCMS CEO**

# Carolina Complete Health Partners

## North Carolina Community Health Center Association



### NCCHCA AT-A-GLANCE



40

health center grantees & look-alike organizations

233  
clinical sites

serving nearly  
500,000  
patients



sites offered in

81

of North Carolina's 100 counties

more than **480,000** patients served in 2015

### CAROLINA COMPLETE HEALTH PARTNERSHIP

"North Carolina Federally Qualified Health Centers (FQHCs) are key providers of primary care services to Medicaid recipients across North Carolina. The patient-centered medical home model at FQHCs, and their focus on providing a broad spectrum of services to low-income and underserved populations, make them uniquely prepared to meet the state's Medicaid reform goals.

NCCHCA believes partnering with the North Carolina Medical Society and Centene will enable FQHCs to work more closely with physician specialists and health systems in their local communities to improve patient continuity of care, quality and cost."

- E. Benjamin Money, Jr., NCCHCA CEO

# Carolina Complete Health Partners

## Carolina Complete Health Network



### CCHN AT-A-GLANCE

**WHO WE ARE** In May 2016, Carolina Complete Health Network, Inc. was formed to ensure that physicians treating Medicaid beneficiaries in North Carolina have a physician-led, sustainable mechanism to provide Medicaid managed care services

**WHAT WE WILL DO** Working in partnership with organizations that have demonstrated success in value-based Medicaid services, we will establish, grow, and operate a physician-led provider network that uses data-driven, outcomes-based models-of-care to serve Medicaid beneficiaries in North Carolina

### CAROLINA COMPLETE HEALTH PARTNERSHIP

#### OUR MISSION

- Provide state-of-the-art care to Medicaid beneficiaries resulting in better health at lower cost
- Empower healthcare professionals to optimize care that is outcome-driven, evidence-based, and cost-effective
- Engage healthcare professionals caring for Medicaid beneficiaries in developing best practices and medical policies

**OUR FUTURE OWNERS** Together the North Carolina Medical Society, Community Health Centers, physicians, physician assistants, and nurse practitioners delivering health care to North Carolina Medicaid beneficiaries

CCHN has filed an offering statement with the Securities and Exchange Commission (SEC) regarding the offering of its securities. The SEC has qualified the offering statement, which only means that CCHN may make sales of the securities described by the offering statement. It does not mean that the SEC has approved, passed upon the merits or passed upon the accuracy or completeness of the information in the offering statement. You may obtain a copy of the offering circular that is part of that offering statement at [cch-network.com/invest-in-cchn/sec-filings.html](http://cch-network.com/invest-in-cchn/sec-filings.html). You should read the offering circular before making any investment.



# Carolina Complete Health Overview



## WHO WE ARE

Our local approach provides accessible, high quality and culturally sensitive healthcare services to our beneficiaries. Our integrated care coordination model can only be delivered effectively by local staff, resulting in meaningful job creation in North Carolina.

### **Carolina Complete Health**

*10101 David Taylor Drive Suite 300 Charlotte, NC 28262*

*4309 Emperor Boulevard Suite 430 Durham, NC 27703*

*1985 Eastwood Road Suite 204 Wilmington, NC 28405*

[www.carolinacompletehealth.com](http://www.carolinacompletehealth.com)

## Our Purpose

Transforming the health of the community, one individual at a time.

## Our Mission

Better health outcomes at lower costs.

## Our Brand Pillars

Focus on individuals.  
Active local involvement.  
Whole health.

## WHO WE ARE



### St. Louis

based company founded in  
Milwaukee in 1984

**45,400 employees**

**#61**  
Fortune 500

**#36** on Forbes' **Global**  
**2000: Growth Champions List**

**#210**  
Fortune Global 500

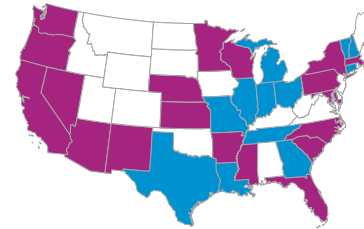
**#19** on Fortune's  
**Change the World List**

**\$48.4B**  
revenue for 2017

**\$60.3B**  
Gross revenue for 2018

**\$14.3 billion** in cash and  
investments

## WHAT WE DO



**31 states**

with government sponsored  
healthcare programs

**Medicaid**  
(26 states)

**Marketplace**  
(17 States)

**Medicare**  
(20 States)

**Correctional**  
(12 States)



**2 international markets**

**14.4 million members**

includes 2.9 million TRICARE eligibles

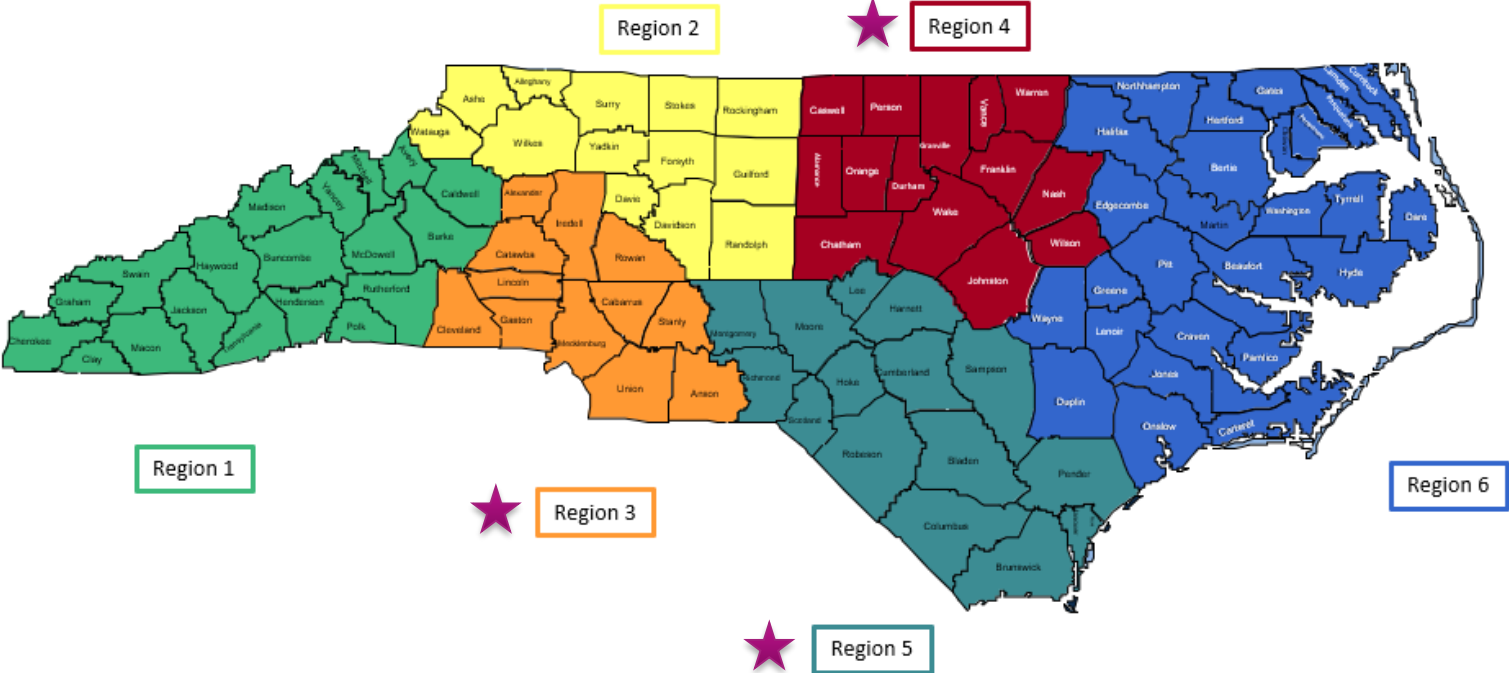
**~300** Product / Market Solutions

# North Carolina DHHS Awarded Regions



On February 4, 2019 North Carolina Department of Health and Human Services announced the selection of Prepaid Health Plans (PHP) that will participate in Medicaid managed care when the program launches in November 2019. A regional PHP contract was awarded to Carolina Complete Health to offer plans in **Regions 3, 4 and 5**. Carolina Complete Health is the only provider-led entity to score high enough to be awarded.

## Managed Medicaid Coverage Regions



# Counties in Regions 3, 4 and 5

---

- Region 3
  - Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Stanly, Union
- Region 4
  - Alamance, Caswell, Chatham, Durham, Franklin, Granville, Johnston, Nash, Orange, Person, Vance, Wake, Warren, Wilson
- Region 5
  - Bladen, Brunswick, Columbus, Cumberland, Harnett, Hoke, Lee, Montgomery, Moore, New Hanover, Pender, Richmond, Robeson, Sampson, Scotland

# Our Approach and Goals

---



Our overarching goal is to help each and every Carolina Complete Health beneficiary achieve the highest possible levels of wellness, functioning, and quality of life, while demonstrating positive clinical results.

## **Integrated Care**

- Strong support for the integration of both physical, behavioral, and LTSS and HCBS services
- Assisting beneficiaries in achieving optimum health, functional capability, and quality of life

## **Coordination of Care**

- Assist beneficiaries with locating a provider
- Coordinate requests for out-of-network providers by determining need/access issues involved

## **Continuity of Care**

- Continuity of personal relationships, recognizing that an ongoing relationship between beneficiaries and health providers and community providers is the foundation that connects care over time and bridges discontinuous events
- Continuity of clinical management



# Carolina Complete Health

Enrollment

# Medicaid Managed Care Enrollment



- North Carolina Medicaid and NC Health Choice populations will be mandatorily enrolled in PHPs. The following will be exceptions to those enrolled—populations may be “exempt” (up to beneficiary to choose) or “excluded” (No option to enroll):

## **Excluded Examples**

- Duals for whom NC Medicaid is limited to Medicare premiums and cost sharing
- Medically needy North Carolina Medicaid beneficiaries
- Beneficiaries participating in the NC Health Insurance Premium Payment (HIPP) program
- Beneficiaries enrolled under the Medicaid Family planning program
- Inmates of prisons
- Beneficiaries being served through the CAP/C or CAP/DA
- PACE participants


## **Exempt Examples**

- Until BH/IDD Tailored Plans are available, beneficiaries with a serious mental illness, a serious emotional disturbance, a severe SU disorder, or who have survived a traumatic brain injury are exempt
- Exempt populations include beneficiaries of federally recognized tribes, including the Eastern Band of Cherokee Indians (EDCI)

# Carolina Complete Health Beneficiary ID Card



- Beneficiaries should present both their Carolina Complete Health ID card and a photo ID each time services are rendered by a provider. As a provider for our Carolina Complete Health, if you are not familiar with the person seeking, please ask to see photo identification.

 **10101 David Taylor Dr. Suite 300  
Charlotte, NC 28262**

---

Name/Nombre: Jane C. Doe	RX: Envolve Pharmacy Solutions
Member ID#: XXXXXXXXXXXX	RXBIN: 020545
Date of Birth/Fecha de Nacimiento: MM/DD/YYYY	RXPCN: RXA380
Effective/Efectivo a partir de: MM/DD/YYYY	RXGRP: RXGMCNC01
AMH/PCP Name/Nombre del AMH/PCP: XXXXX	MEMBER PORTAL/PORTAL PARA AFILIADOS: CarolinaCompleteHealth.com
AMH/PCP Address/Dirección del AMH/PCP: XXXXX	NC Health Choice
AMH/PCP Phone Number/Número de teléfono del AMH/PCP: XXX-XXX-XXXX	

**IMPORTANT CONTACT INFORMATION / INFORMACIÓN IMPORTANTE DE CONTACTO**

**Members/Afiliados:** Call 1-833-552-3876 (TTY: 711)  
For **Member Services** / Servicios para afiliados  
**24/7 Nurse Advice Line** / Línea de consejo de enfermería que atiende 24/7  
**Behavioral Health Crisis Line** / Línea de crisis de salud mental

**Providers:** Call 1-833-552-3876 for  
Provider Service Line • Prescriber Service Line • Prior Authorization

**Pharmacy Help Desk:** 1-800-518-9072 **Pharmacy Prior Authorization:** 1-833-585-4309

**Pharmacy Paper Claims:** PO Box 419069, Rancho Cordova, CA 95741

**All Medical Claims:** Carolina Complete Health, PO Box 8010, Farmington, MO 63640

If you suspect a doctor, clinic, hospital, home health service or any other kind of medical provider is committing Medicaid fraud, report it. Call 1-919-881-2320. Some services are carved out. A full list of benefits can be found in the Member Handbook at **CarolinaCompleteHealth.com**.

Si sospecha que un médico, clínica, hospital, servicio de atención médica en el hogar o cualquier otro tipo de proveedor médico está cometiendo fraude contra Medicaid, infórmelo. Llame al 1-919-881-2320. Algunos servicios están excluidos. Puede encontrar una lista completa de beneficios en el Manual para afiliados de **CarolinaCompleteHealth.com**.



# Checking Eligibility for Carolina Complete Health

---



## **Providers should always verify beneficiary eligibility:**

- When a beneficiary schedules an appointment
- When the beneficiary arrives for the appointment

## **Verifying eligibility can be done via:**

- Secure Provider Portal at [www.carolinacompletehealth.com](http://www.carolinacompletehealth.com)
- Automated beneficiary eligibility IVR system at 1-833-552-3876
- Calling Provider Services at 1-833-552-3876
- **PCPs should check that a beneficiary is assigned to their patient panel – this can be done via our Secure Provider Portal. PCPs can still administer service if the beneficiary is not and may wish to have beneficiary assigned to them for future care.**

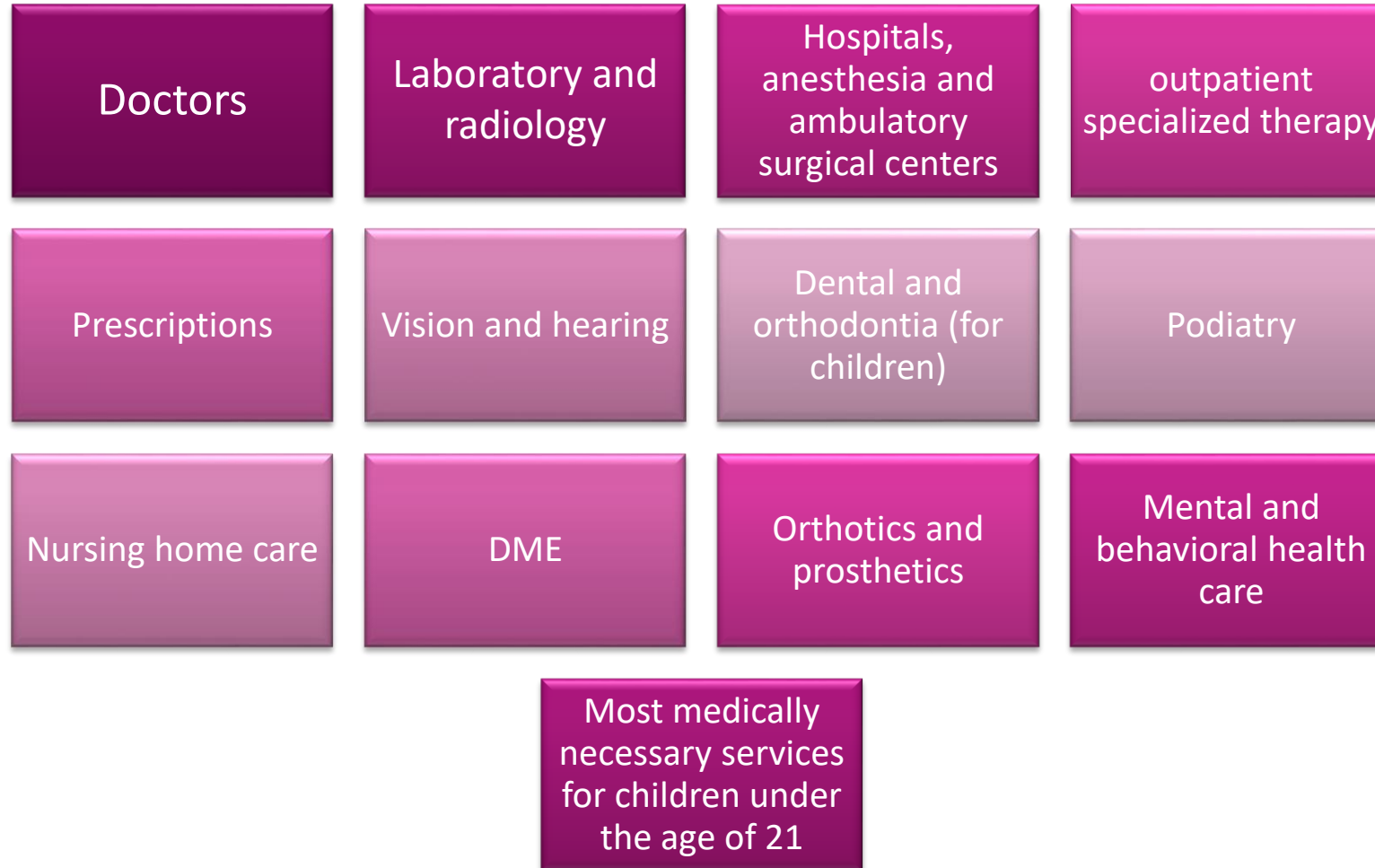
- North Carolina offers a program called Health Choice for children of families whose income is too high to qualify for Medicaid, but too low to afford private insurance.
- If providers identify that one of their patients has been disenrolled from Medicaid, but has not secured other insurance for their dependents, they should advise the patient of the availability of the Health Choice program.
- Providers and Members can find details of the Health Choice program on the NCDHHS website at [medicaid.ncdhhs.gov](https://medicaid.ncdhhs.gov).
  - From the DHHS home page navigate to Medicaid > Get Started > Eligibility for Medicaid or Health Choice.
  - Review the eligibility criteria and click “Apply Now” if the patient is eligible



# Carolina Complete Health

## Covered Services

# Standard Medicaid



# NC Health Choice (Children's Health Insurance Program – CHIP)



Inpatient Hospital Services	Care Management	Dental	DME	Emergency Services
Family Planning	Hospice	Home Health	Immunizations	Laboratory and radiological services
IP/OP Mental health services	Physician and clinic services (wellness and sick visits)	Physical therapy	Speech, hearing, and language therapy	Occupational therapy
	Prescription drugs	IP/OP SUD services	Surgical Services	

\* NEMT is not a covered benefit



# Carolina Complete Health

## Provider Credentialing And Responsibilities

# Provider Credentialing – Practitioner and Facility



- ✓ Carolina Complete Health (CCH) will maintain a high quality healthcare delivery system with adequate access to credentialed providers for all beneficiaries meeting all DHHS criteria for specialties, drive times, availability, and timely access standards
- ✓ For consideration to participate in the Carolina Complete Health network, all individual practitioners who have an independent relationship with Carolina Complete Health must first complete the centralized credentialing process as outlined in the NC Medicaid Special Bulletin entitled *Centralized Credentialing Vendor Selected for NC Medicaid* published January 2019.
- ✓ Carolina Complete Health will make the final quality determination and will verify that all network providers are credentialed before listing them in Carolina Complete Health's provider directory, handbooks, or other marketing materials.
- ✓ Re-Credential in accordance with state and health plan standards

# Provider Responsibilities

---



- The Provider is responsible for supervising, coordinating, and providing all authorized care to each assigned beneficiary. Carolina Complete Health (CCH) is committed to achieving Medical Home by using patient-centered and coordinated Care Management in addition to honoring the Tier 3 AMH delegated credentialing.
- PCPs are encouraged to refer to another participating Provider when care is needed beyond the scope of what PCP can provide.
- PCPs will work with CCH Care Coordination to ensure appropriate level care is rendered and or beneficiaries of special populations are referred to appropriate providers to obtain Medically Necessary Care
- PCPs are required to maintain sufficient access to facilities and personnel to provide services 24 hours a day, 365 days a year (covering physician, answering service, triage service, etc.)
- Providers must treat beneficiaries with fairness, dignity, and respect in a culturally competent manner
- Providers should identify special beneficiary needs while scheduling an appointment (wheelchair and interpretive linguistic needs, non-compliant individuals or those with cognitive impairments)



# Provider Responsibilities

---



- Providers must not discriminate against beneficiaries on the basis of race, color, national origin, disability, age, sex, religion, mental or physical disability, or limited English proficiency
- Providers must maintain the confidentiality of beneficiaries' personal health information, including medical records and histories, and adhere to state and federal laws and regulations regarding confidentiality
- All Providers and their employee and administrators of a facility are mandatory reporters of suspected physical and/or sexual abuse and neglect of CCH beneficiaries and should be reported to Carolina Complete Health
- Providers are encouraged to ensure beneficiaries execute an Advance Directive and put into beneficiary's medical record. Providers must comply with federal and state laws regarding Advance Directives
- PCPs reserve the right to determine the number of beneficiaries they can accept in their panel of beneficiaries
- Specialists will maintain communication with PCP and coordinate care plans
- All Providers shall maintain accurate and complete medical records documenting all services provided and allow Carolina Complete Health and regulatory bodies access to such records.

# Provider Responsibilities

---



- Providers must communicate with CCH regarding closing of panel, change of address, voluntary termination, addition of practitioners, and other important practice matters
- Providers can check the secure portal to determine whether patient has any other insurance that may be primary so that the Provider may bill the correct insurance company. Any information gathered by the physician office regarding other insurance can be relayed to your network specialist so that it may be updated in our systems.
- Providers should disclose to Carolina Complete Health, on an annual basis, any physician incentive plan (PIP) the provider or provider group may have with physicians either within the group practice or other physicians not associated with the group practice even if there is no substantial financial risk between Carolina Complete Health and the physician or physician group.
- Providers shall participate in Carolina Complete Health data collection initiatives, such as HEDIS and other contractual or regulatory programs.
- Providers must not discriminate against beneficiaries on the basis of race, color, national origin, disability, age, sex, religion, mental or physical disability, or limited English proficiency

# ADA Compliant Access

---



Carolina Complete Health will ensure compliance with ADA accessibility guidelines.

Where applicable, this will include:

- Parking
- Pathway(s) to entry
- Entrance to the building and/or office

# What are Critical Incidents?

---

- Abuse, which includes the infliction of injury, unreasonable confinement, exploitation, intimidation, punishment, mental anguish, environmental hazard, or sexual abuse of a beneficiary. Types of abuse include, but are not necessarily limited to:
  - Physical abuse
  - Psychological abuse
  - Sexual abuse
  - Verbal abuse
  - Neglect
  - Seclusion
  - Exploitation
  - Restraint
  - Service interruption
  - Medication errors



# Carolina Complete Health

Medical Management  
Care Coordination

# Medically Necessary



As found in your Product Attachment to your Agreement:

- **Medically Necessary Services (also referred to as Medical Necessity)** — means those Covered Services that are, under the terms and conditions of the State Contract, determined through Health Plan or Payer utilization management to be:
  - appropriate and necessary for the symptoms, diagnosis or treatment of the condition of the Covered Person;
  - provided for the diagnosis or direct care and treatment of the condition of Covered Person enabling the Covered Person to make reasonable progress in treatment;
  - within standards of professional practice and given at the appropriate time and in the appropriate setting;
  - not primarily for the convenience of the Covered Person, the Covered Person’s physician or other provider; and
  - the most appropriate level of Covered Services, which can safely be provided.
- Determination of Medical Necessity for covered care and services, whether made on a Prior Authorization, Concurrent Review, Retrospective Review, or exception basis, must be documented in writing. The determination is based on medical information provided by the beneficiary, the beneficiary’s family/caretaker and the Primary Care Practitioner, as well as any other Providers, programs, agencies that have evaluated the beneficiary. All such determinations must be made by qualified and trained Health Care Providers. A Health Care Provider who makes such determinations of Medical Necessity is not considered to be providing a health care service under this Agreement.
- CCH has adopted utilization review criteria developed by McKesson InterQual® products to determine medical necessity for healthcare services.

# Critical Incidents

---

- A critical incident/potential quality of care issue is any alleged act or behavior that may be detrimental to the quality or safety of patient care, is not compliant with evidence-based standard practices of care, or that signals a potential sentinel event, up to and including death of a beneficiary.
- Carolina Complete Health employees (including medical management staff, customer service staff, complaint coordinators, etc.), panel practitioners, facilities or ancillary providers, beneficiaries or beneficiary representatives, medical directors, or the BOD may advise the Quality Improvement (QI) Department of potential quality of care issues.
- Adverse events may also be identified through claims-based reporting and analyses. Potential quality of care issues require investigation of the factors surrounding the event in order to make a determination of their severity and need for corrective action, up to and including review by the Peer Review Committee as indicated. Potential quality of care issues received in the QI department are tracked and monitored for trends in occurrence, regardless of their outcome or severity level.

Carolina Complete Health's Care Coordination model is designed to help beneficiaries obtain needed services from our array of covered service or from the community services at the right time and the right place. It is a multi-disciplinary care management team inclusive of CCH and Advanced Medical Home (AMH) and LHD (Local Health Department) providers, focused on:

- A holistic approach to yield better outcomes
- Promoting continuity of care
- Increase positive medical outcomes—highest levels of wellness, functioning, and quality of life
- Ensuring that each beneficiary receives quality, comprehensive care services within the community
- Early identification, needs assessment, person-centered care plans that includes beneficiary/family education, evidence-based practices, trauma-informed care, and actively links the beneficiary to providers and support services
- Rapid and thorough identification and assessment of program participants, especially beneficiaries with special health care needs
- Discharge planning and personalized treatment plans
- Contribute to the reduction in costs to the Long Term Services and Supports Program (LTSS)



# Role of Care Coordinator in LTSS



- The goals of DHHS and Carolina Complete Health are to improve overall health and independent living outcomes while slowing the rate of cost growth over time. This will be accomplished by providing the right service, in the right amount, in the right setting, at the right time. CCH will work with AMHs and will focus on ensuring consumers receive the preventive services, screenings and independent living services they need, helping consumers manage their chronic conditions and reducing any unnecessary or duplicative services.
  - Care Managers (CM) will work collaboratively with AMH providers and/or co-lead the creation of the Comprehensive Care Plan (CCP) depending on AMH capability for complex Beneficiaries receiving LTSS services
  - CM will coordinate support AMHs to coordinate and assist beneficiaries in gaining access to needed services—covered, non-covered, medical, social, housing, educational, and other services and supports
  - If CCH is leading Care management then the CM will support the beneficiary to identify strengths, goals, development of CCP, evaluations, reassessments, and leveling of care. Service Plans are reviewed with beneficiaries during regularly scheduled face-to-face meetings
  - The CM will further support the AMH in providing referrals to community resources if the beneficiary is no longer Medicaid eligible
  - Should a beneficiary's enrollment change to another Managed Care Plan, the Care Coordinator must coordinate a transfer between the managed care plans. This includes transferring care coordination records from the prior twelve (12) months to the new managed care plan.

# Role of Care Coordination/ Behavioral Health Coordination

---



- ✓ Our approach includes immediate beneficiary (or parent/guardian, for minors) engagement, from initial assessment through coordination with AMHs for planning and implementation of an individualized, holistic care plan
- ✓ CCH will ensure that Care plans will incorporate both covered and non-covered services to reflect the range of health, behavioral health (BH), functional, social, and other needs that are within the scope of BH population covered (not TBI or severe BH)
- ✓ Work with delegated AMHs on holistic care of eligible beneficiaries
- ✓ Pay careful attention both to compliance with prescribed medications as well as potential impact of each medication on all PH and BH conditions
- ✓ Rapid and thorough identification and assessment of program participants, especially beneficiaries with special health care needs

# Role of Provider in Service Planning

---

- Provider is responsible for supervising, coordinating and providing authorized services, and complying with the associated requirements of their AMH Tier assignment
- May participate in Health Education Advisory Committee within the community to advise on the health and education needs of beneficiaries.
- The provider will comply with beneficiary Grievance, Appeal, and DHHS Fair Hearing Process, reporting requirements.
- Provider will acknowledge services and supports, which are authorized, to fulfill beneficiaries' CCP

# CCH and Advanced Medical Homes



- Carolina Complete Health (CCH) is considered a PHP or Prepaid Health Plan.
- DHHS has a strong preference for local care management (CM) to be performed at the site of care
- DHHS established a system of delegated CM through Advanced Medical Homes (AMH)
- DHHS assigns providers to one of 4 tiers based on the providers capabilities and infrastructure to perform and track care management of the populations served
- For Tier 3 AMH practices, CCH will delegate CM responsibilities and functions in support of DHHS's goal of local CM
- If a terminated provider is an AMH/PCP provider, CCH will notify the beneficiary of the procedures for selecting an alternative AMH/PCP. If the beneficiary does not actively select one within 30 days, the beneficiary will be assigned to a new AMH/PCP

# Early and Periodic Screening, Diagnostic, and Treatment (EPSDT )

---



From Medicaid.gov:

The Early and Periodic Screening, Diagnostic and Treatment (EPSDT) benefit provides comprehensive and preventive health care services for children under age 21 who are enrolled in Medicaid. EPSDT is key to ensuring that children and adolescents receive appropriate preventive, dental, mental health, and developmental, and specialty services.

- Early: Assessing and identifying problems early
- Periodic: Checking children's health at periodic, age-appropriate intervals
- Screening: Providing physical, mental, developmental, dental, hearing, vision, and other screening tests to detect potential problems
- Diagnostic: Performing diagnostic tests to follow up when a risk is identified, and
- Treatment: Control, correct or reduce health problems found

- Carolina Complete Health (CCH) uses integrated methods to promote EPSDT to all beneficiaries and providers in an effort to remain compliant with State and Federal requirements.
- Our performance improvement team will analyze our EPSDT performance and develop targeted, data-driven improvement recommendations.
- CCH will have: data and technology to support outreach, tracking and evaluation; comprehensive beneficiary education, outreach, and reminders; provider requirements and education; support and interventions to assist provider in ensuring all assigned beneficiaries receive needed EPSDT services in a timely manner; regular evaluation of program performance and addressing of improvement opportunities.
- If after an EPSDT screen, a provider suspects developmental delay and is aware that the child is not yet receiving services, the provider should refer the child for Early Intervention Program services.
- Perform EPSDT screenings at every opportunity such as during a sports physical or sick visit.
- Through our Provider Portal providers can access EPSDT care gap alerts when a child is not current with the EPSDT periodicity schedule or has other gaps in care.

# EPSDT: Covered Services



- CCH will cover all services, products, or procedures for a Medicaid member under the age of 21 if the service is medically necessary health care to correct or ameliorate a defect, physical or mental illness, or a condition (health problem) identified through a screening examination.
- CCH will cover regular wellness visits to all children enrolled in Medicaid under the age of 21 to allow health care providers to carefully monitor a child's overall health and development and to identify and address health concerns as early as possible.
- CCH will determine whether a service is medically necessary on a case by case basis, taking into account the medical necessity criteria specific to EPSDT defined in 42 U.S.C. § 1396d(r) and 42 C.F.R. §§ 441.50-62 and the particular needs of the child.
- CCH will cover all appropriate immunizations, in accordance with the schedule for pediatric vaccines established by the Advisory Committee on Immunization Practices.
- CCH will cover all laboratory tests (including blood lead screening) appropriate for age and risk factors.
- CCH will provide scheduling and transportation assistance for EPSDT services upon member request.
  - In order to request transportation services, members should follow the instructions outlined in the non-emergency transportation section of the Member Handbook.

# EPSDT: Provider Responsibilities



The provider is responsible for:

- All in-network primary care providers to perform, during preventive service visits and as necessary at any visit, oral health assessments, evaluations, prophylaxis and oral hygiene counseling for children under twenty-one (21) years of age in accordance with the Department's Oral Health Periodicity Schedule.
- All in-network primary care providers to refer infant Medicaid members to a dentist or a dental professional working under the supervision of a dentist at age one (1), per requirements of the Department's Oral Health Periodicity Schedule. Note that services provided by a dentist are carved out of Medicaid Managed Care and should be billed to the Medicaid Fee-for-Service program.
- All primary care providers to include the following components in each medical screening:
  - a. Routine physical examinations as recommended and updated by the American Academy of Pediatrics (AAP) "Guidelines for Health Supervision III" and described in "Bright Futures: Guidelines for Health Supervision of Infants, Children and Adolescents".
    1. Screening for developmental delay at each visit through the 5th year; and
    2. Screening for autism spectrum disorders per AAP guidelines.
  - b. Comprehensive, unclothed physical examination.
  - c. All appropriate immunizations, in accordance with the schedule for pediatric vaccines established by the Advisory Committee on Immunization Practices.
  - d. Laboratory testing (including blood lead screening appropriate for age and risk factors).
  - e. Health education and anticipatory guidance for both the child and caregiver.
- Behavioral Health providers are to coordinate with primary care providers and specialists conducting EPSDT screenings.



# EPSDT: Performance Improvement

---



- Carolina Complete Health (CCH) uses integrated methods to promote EPSDT to all beneficiaries and providers in an effort to remain compliant with State and Federal requirements.
- Our Performance Improvement Team will analyze our EPSDT performance and develop targeted, data-driven improvement recommendations.
- CCH will have: Data and technology to support outreach, tracking and evaluation; Comprehensive beneficiary education, outreach, and reminders; Provider requirements and education; Support and interventions to assist provider in ensuring all assigned beneficiaries receive needed EPSDT services in a timely manner; and, Regular evaluation of program performance and addressing of improvement opportunities.

# EPSDT: Member Outreach

---



- Written and oral educational materials describing the EPSDT benefit will include:
  - a. New Member Welcome Packet
  - b. EPSDT Brochure including medical necessity review
  - c. Member handbook
  - d. Member newsletter
  - e. Plan web-site
  - f. Member services on-hold message
  - g. Community events
  - h. Start Smart mailings
  - j. Newborn packet mailings (may include incentive program for EPSDT visits)
- Targeted member education
  - a. CCH will outreach monthly to members who are due or overdue for an EPSDT screening service through:
    - i. Past-due reminder postcards
    - ii. Auto-dialer reminder calls
    - iii. EPSDT coordinator/connections staff telephonic past due reminder calls to provide education and counseling with regard to member compliance with prescribed treatment and EPDST appointments
    - iv. Potential Connections home visit (if unable to reach through mail or phone)
    - v. Potential referral to case management for continued non-compliance with EPSDT services on a case by case basis as indicated

- Bright Futures is an initiative led by the American Academy of Pediatrics designed to promote health and disease prevention.
- Bright Futures provides evidence-based guidelines for preventive care screenings and well-child visits.
- Providers are required to adhere to the Bright Futures/AAP Periodicity Schedule for preventive, pediatric healthcare. The Periodicity Schedule is available at [www.aap.org](http://www.aap.org).



- Federal criteria for the EPSDT medical necessity require the review of the following questions:
  - Is the request for a service, product, or treatment that is medical in nature?
  - Is the requested item included in categories at §1905(a) of the Social Security Act?
  - Is the request for an experimental, investigational service, product, or treatment?
  - Is it generally recognized as an accepted method of medical practice or treatment?
  - Is it safe?
  - Is it effective (evidence-based care)?
  - Is it the least costly of equally effective treatments?

- Providers may need to provide evidence of the following in order to ensure proper reimbursement:
  - Current clinical assessment of the member
  - Relevant reports/test results from specialists
  - Documentation on the nature of the requested service as the standard of care for the diagnosed condition
  - Citation of evidence supporting the effectiveness of the requested service

# Into the Mouths of Babes (IMB)

---

- CCH supports the IMB program which trains medical providers to deliver preventive oral health services to young children insured by NC Medicaid
- Services are provided from the time of tooth eruption until age 3 ½ (42 months)
- Oral Preventive Procedures consist of 3 parts: Oral Evaluation and Risk Assessment; Counseling with Primary Care Givers; Application of Topical Varnish
- Medicaid-insured children may have the procedure a maximum of six times from tooth eruption until age 42 months
- Procedure is recommended every 3-6 months—minimally a 60-day time interval between procedures
- NC Oral Health Section offers a 1-hour professional and staff training session on IMB in which CME credit is awarded. Contact Kelly Close at 919-707-5485
- Dentists and medical professionals may both provide preventive oral health services and receive Medicaid payment

# Additional Offered Programs

---



- Carolina Complete Health “*My Health Pays*” program
- Vaccines for Children (VFC) Program
  - NC Immunization Registry
- Nurse Advice Line
- Start Smart for Your Baby®
- Population Health Programs including:
  - Asthma
  - Diabetes
  - Hypertension
  - Tobacco Cessation
  - Depression/Anxiety
  - Low Birth Weight
  - Infant Mortality
  - Obesity
  - Early Childhood Health & Development



## MemberConnections®

- Liaisons between health plan and our beneficiary communities
- Coordinate home visits for high risk beneficiaries including ConnectionsPlus® phones delivery
- Conduct beneficiary orientations and advisory committees
- Represent Carolina Complete Health in community with key stakeholder groups
- Participate in local boards, task forces, and advisory committees

# Prior Authorizations

---



- Failure to obtain required approval or pre-certification may result in denial of claims
- CCH will monitor statistics regarding PA and work to minimize unnecessary PA requests
- All services are subject to benefit coverage, limitations, and exclusions as described in applicable plan coverage guidelines—limited items need prior authorization
- Carolina Complete Health providers are contractually prohibited from holding any Carolina Complete Health beneficiary financially liable for any service administratively denied by CCH for the failure of the provider to obtain timely authorization
- CCH has adopted utilization review criteria developed by McKesson InterQual, the American Society of Addiction Medicine (ASAM) and the State of North Carolina Department of Health and Human Services as indicated

*Disclaimer: An authorization is not a guarantee of payment. Beneficiaries must be eligible at the time services are rendered. Services must be a covered health plan benefit and medically necessary with PA as per plan policy and procedures.*

# Prior Authorizations

---



- Prior Authorization requirements can be checked via the “Pre-Auth Needed?” tool on the For Providers page of the CCH website
- Prior Authorizations can be submitted by:
  - Electronically through the Secure provider Portal
  - Faxing Prior Authorization fax forms posted on [www.carolinacompletehealth.com](http://www.carolinacompletehealth.com) (in development)
  - Calling 1-833-552-3876 (this is also the Provider Services line)

# Second Opinion

---



- Beneficiaries or a healthcare professional, with the beneficiary's consent, may request and receive a second opinion from a qualified professional with the CCH network.
- If there is not an appropriate provider to render the second opinion with the network, the beneficiary may obtain the second opinion from an out-of-network provider at no cost to the beneficiary.
- Out-of-network and in-network providers require prior authorization by CCH when performing second opinions.

- Providers contracted with Carolina Complete Health are responsible for upholding CCH clinical policies.
- Clinical policies are posted on our website, [CarolinaCompleteHealth.com](https://CarolinaCompleteHealth.com), on the *For Providers* page.
- Providers with questions about any clinical policy should contact their provider relations representative for additional information or to be connected with the plan's medical management team.

# Service Request Grievance Process

---



- A beneficiary, beneficiary's authorized representative, or beneficiary's provider (with written consent from the beneficiary) may file an appeal or grievance. A grievance is a spoken or written expression of dissatisfaction sent to Carolina Complete Health about any action of Carolina Complete Health or a provider in the network.
- Appeals include, but are not limited to: quality of care; personal behavior of provider or employee; failure to respect a beneficiary's rights; harmful administrative process or operation.
- Carolina Complete Health will acknowledge with letter within 5 days and a letter informing the beneficiary of our decision within 30 days.
- In addition to the two levels of grievances, there is a State Fair Hearing process. Beneficiaries do not have to exhaust the complaint or grievance process prior to filing a request for a State Fair Hearing. External review of second level grievances may also occur.

# Provider Complaints

---



- A complaint is a verbal or written expression by a provider that indicates dissatisfaction or dispute with Carolina Complete Health policies, procedure, claims, or any aspect of Carolina Complete Health functions.
- Carolina Complete Health establishes and maintains written policies and procedures for the filing of provider grievances and appeals. Providers have the right to file a complaint with us.
- Provider complaints will be resolved within 30 calendar days, with a status update provided after 15 days. A provider shall have the right to file a complaint with us regarding provider payment issues and/or utilization management decisions.
- Complaints may be submitted in writing via mail or fax, or orally by contacting provider services.



# Carolina Complete Health

Provider Services

Provider Relations/Engagement



# Provider Services

---



Carolina Complete Health's beneficiary/provider services department includes trained provider relations/engagement staff who are available to respond quickly and efficiently to all provider inquiries or requests including, but not limited to:

- Credentialing/network status
- Claims
- Request for adding/deleting physicians to an existing group
- Provider analytics and care gap closure for HEDIS performance
- Review physician/practice experience for quality and financial risk arrangements under the Value Based Contracting (VBC) model of contracting

By calling Carolina Complete Health provider services at 1-833-552-3876, providers will be able to access real-time assistance for all their service needs.

# Provider Relations/Engagement

---



Each provider will have a CCH provider network specialists assigned to them. This team serves as the primary liaison between the Plan and our provider network and is responsible for:

- Provider education
- HEDIS/care gap reviews
- Financial analysis on P4P or risk arrangement in VBC
- Assisting providers with EHR utilization
- Demographic information update
- Initiate credentialing of a new practitioner
- Facilitate to inquiries related to administrative policies, procedures, and operational issues
- Monitor performance patterns
- Contract clarification
- Beneficiary/provider roster questions
- Assist in Provider Portal registration and Payspan

# Provider Relations Territory Assignments

---



**[Map  
Of  
Territories]**

## Beneficiary Functionality

- Verify PCP demographic information
- Obtain benefit information such as office, emergency, inpatient and outpatient co-payments
- Check claims status

## Provider Functionality

- Verify beneficiary demographic information
- Check claim status
- Obtain benefit information such as office, emergency room, inpatient and outpatient coverage, long-term care, and community services
- Obtain co-payment information when checking beneficiary eligibility
- Connect to care coordinators and referral specialist
- Connect with our vendors who supply medically necessary covered services



# Carolina Complete Health

Website and Secure Portals

# Non-Secure Provider Portal

---



**Carolina Complete Health's website is located at [www.carolinacompletehealth.com](http://www.carolinacompletehealth.com)**

Providers can find the following information on the non-secure website:

- Prior Authorization list
- Forms
- CCH's plan news
- Clinical guidelines
- Provider bulletins
- Contract request forms
- Provider consultant contact information

The provider manual contains comprehensive information about Carolina Complete Health operations, benefits, billing, and policies and procedures.

The most up-to-date version can always be viewed from our website

[www.carolinacompletehealth.com](http://www.carolinacompletehealth.com)

You will be notified of updates via notices posted on our website and/or in Explanation of Payment (EOP) notices.

# Website and Secure Portal Tools



Home

Contrast  On  Off a a a

ABOUT US

FOR PROVIDERS

## Carolina Complete Health

Physician-Led, Locally Based Health Plan

### Introducing Carolina Complete Health – your partner for success

Established to deliver quality healthcare to low income populations in North Carolina, Carolina Complete Health is a partnership between the North Carolina Medical Society (NCMS) and Centene Corporation, a Fortune 100 company with over 30 years of experience in managed care programs, working in conjunction with the North Carolina Community Health Center Association (NCCCHA). Carolina Complete Health will provide managed care services and programs to Medicaid recipients in North Carolina. [Read More...](#)



**On the homepage, select the Login link on the top right to start the registration process. Through the site you can:**

- Check beneficiary eligibility
- View the PCP panel (patient list)
- Verify claim status
- View payment history
- Verify authorization status
- Contact us securely and confidentially
- Determine payment/check clear dates
- View PCP Quality Incentive Report
- View patient analytics
- View beneficiaries' health record
- View and submit claims and adjustments
- Verify proper coding guidelines.
- View and submit authorizations
- View beneficiary gaps in care
- Add/remove account users
- Add/remove TINs from a user account
- View and print Explanation of Payment
- View provider analytics

## Web-Based Tools

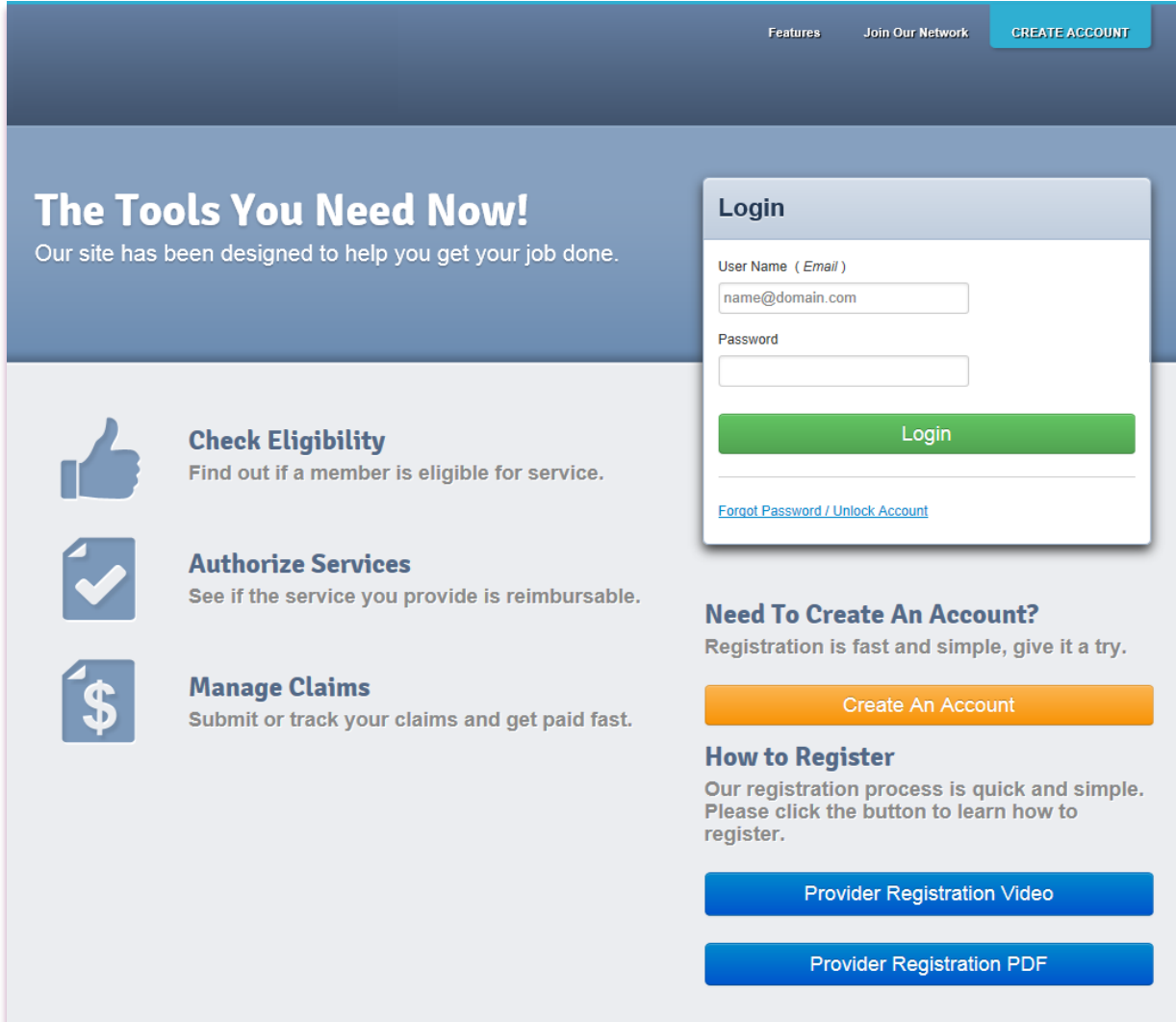
- Public site at [www.carolinacompletehealth.com](http://www.carolinacompletehealth.com)
- Provider information for medical services
  - Provider Manual and Billing Manual
  - Prior Authorization Code Checker
  - Operational forms such as Prior Authorization forms, Notification of Pregnancy forms etc...
  - Clinical practice guidelines
  - Provider newsletters and announcements
  - Plan news
  - Find a Provider
- Carolina Complete Health is committed to enhancing our web-based tools and technology, provider suggestions are welcome!
- Contact provider services: 1-833-552-3876

# Secure Provider Portal

## Secure Provider Portal:

- Beneficiary eligibility & patient listings
- Health records & care gaps
- Authorizations
- Claims submissions & status
- Corrected claims & adjustments
- Payments history
- Monthly PCP cost reports

***Registration is free and easy - contact your provider network specialist to get started!***



The screenshot shows the Secure Provider Portal homepage. At the top right, there are navigation links for "Features", "Join Our Network", and a "CREATE ACCOUNT" button. The main heading is "The Tools You Need Now!" with the subtext "Our site has been designed to help you get your job done." Below this, there are three main service areas: "Check Eligibility" (with a thumbs up icon), "Authorize Services" (with a checkmark icon), and "Manage Claims" (with a dollar sign icon). On the right side, there is a "Login" form with fields for "User Name (Email)" and "Password", a "Login" button, and a link for "Forgot Password / Unlock Account". Below the login form, there is a section titled "Need To Create An Account?" with a "Create An Account" button and a "How to Register" section with a "Provider Registration Video" button and a "Provider Registration PDF" button.

# Secure Provider Portal

---



- PCP reports available on CCH's secure provider web portal are generated on a monthly basis and can be exported into a PDF or Excel format
- **PCP Reports include:**
  - Patient List with HEDIS Care Gaps
  - Emergency Room Utilization
  - Rx Claims Report
  - High Cost Claims



# Carolina Complete Health

Claims

# Provider Payments

---



- Unless specifically contracted otherwise, Carolina Complete Health's policy is to pay clean claims for eligible beneficiaries at the lesser of billed charges (unless specifically prohibited by statutory/regulatory language) or the provider's individually negotiated rate as memorialized in the Provider's Participating Provider Agreement with Carolina Complete Health in accordance with the beneficiary's benefits of their respective benefit plan.

Four clearinghouses for Electronic Data Interchange (EDI) submission Carolina Complete Health  
Medical Payer ID 68069

- Emdeon
- Gateway EDI
- Envoy
- WebMD

Additional information can be found on CCH's website: [www.carolinacompletehealth.com](http://www.carolinacompletehealth.com)

For more information please contact:

Centene EDI Department  
1-800-225-2573, extension 25525  
e-mail: [EDIBA@centene.com](mailto:EDIBA@centene.com)

- Clean Claim
  - A claim that is received for adjudication in a nationally accepted format in compliance with standard coding guidelines and does not have any defect, impropriety, lack of any required documentation or particular circumstance requiring special treatment that prevents timely payment
- Exceptions
  - If a claim meets the definition above, but either of the following circumstances apply, it will not be considered a clean claim
    - A claim for which fraud is suspected
    - A claim for which a third party resource should be responsible



## **Claim Payment**

- Clean claims will be adjudicated (finalized paid or denied) 95% within 15 calendar days and 99% within 30 calendar days following receipt of the claim
- Nursing facility and hospice clean claims will be adjudicated (finalized paid or denied) within 30 days, following receipt of the claim

## **Timely Filing Guidelines**

- Initial Filing – 90 calendar days from the date of service (Professional)
- Initial Filing – 90 calendar days from the date of discharge (Hospital)
- Coordination of Benefits (Carolina Complete Health as secondary) – 365 calendar days from the primary payer's determination
- Corrected/Reconsideration/Disputes – 180 calendar days from the receipt of payment/denial notification

# Claims - Disputes

---



A claim dispute should only be made when a provider has received an unsatisfactory response to their request for reconsideration.

- The claim dispute form can be located on Carolina Complete Health's web portal at [www.carolinacompletehealth.com](http://www.carolinacompletehealth.com)
- A response to an approved adjustment will be provided by way of check with an accompanying Explanation of Payment (EOP)
- Submit disputes to:

Carolina Complete Health  
Attn: Disputes  
P. O. Box 8030  
Farmington, MO 63640-8030

# Claims and Correspondence

---



Paper claims, corrected claims, claims disputes, request for reconsideration mailing address:

Carolina Complete Health

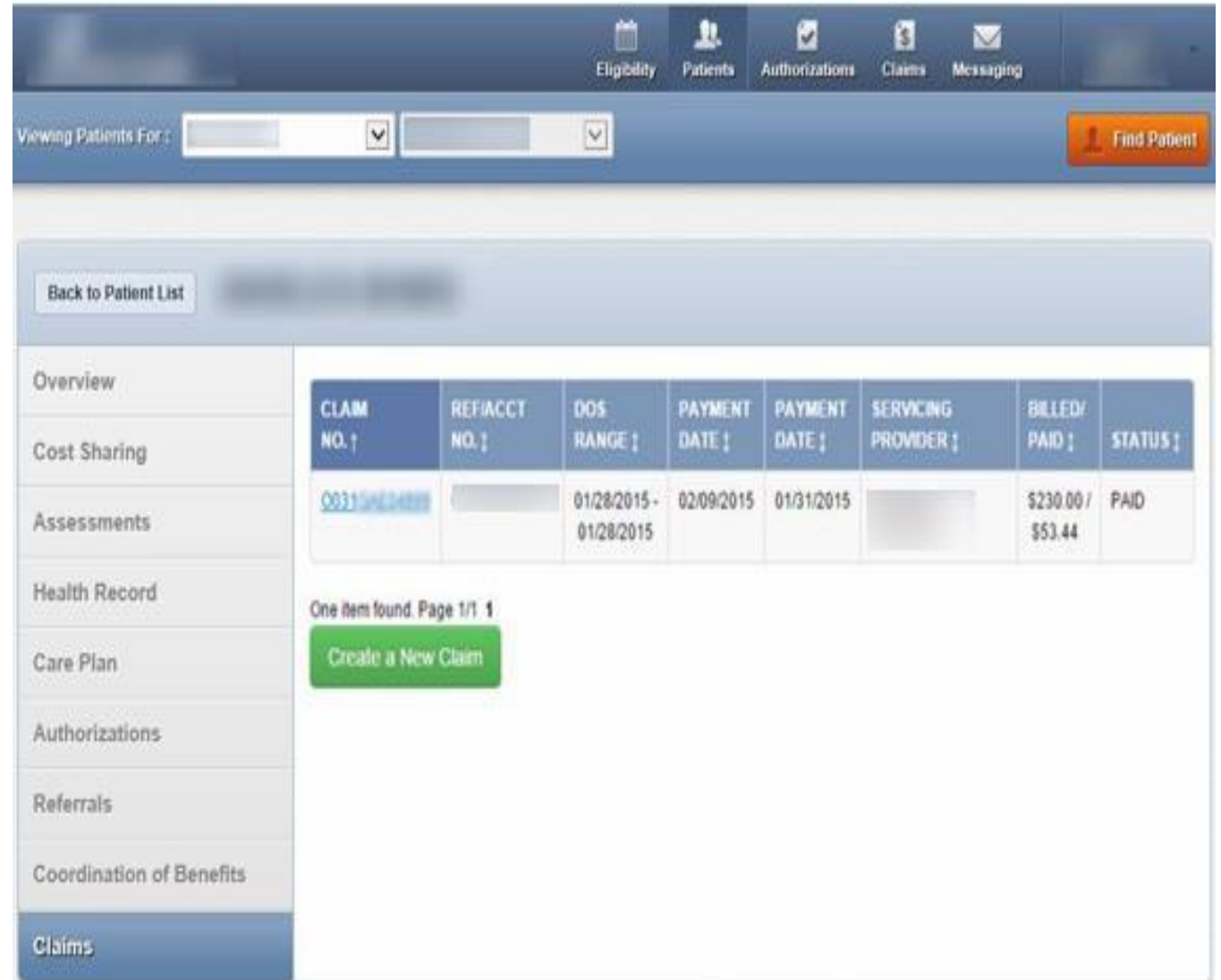
Attn: Claims Department (*or Corrected Claims or Claims Disputes, respectively*)

P. O. Box 8030

Farmington, MO 63640-8030

# Claims Submissions – Professional

To submit a new professional claim, select the green “Create a New Claim” button within the patient record.



The screenshot shows the patient record interface for a professional claim submission. At the top, there are navigation tabs for Eligibility, Patients, Authorizations, Claims, and Messaging. Below these is a search bar for patients and a "Find Patient" button. The main content area is divided into a left sidebar with navigation options and a main table area. The sidebar options are Overview, Cost Sharing, Assessments, Health Record, Care Plan, Authorizations, Referrals, Coordination of Benefits, and Claims (which is highlighted). The main table area displays a table of claims with the following data:

CLAIM NO. ↑	REF/ACCT NO. ↓	DOS RANGE ↓	PAYMENT DATE ↓	PAYMENT DATE ↓	SERVICING PROVIDER ↓	BILLED/ PAID ↓	STATUS ↓
<a href="#">003101281501</a>		01/28/2015 - 01/28/2015	02/09/2015	01/31/2015		\$230.00 / \$53.44	PAID

Below the table, it indicates "One item found. Page 1/1 1" and a green "Create a New Claim" button.

# Claims Submissions - Professional

When prompted, click on the Professional Claim button.



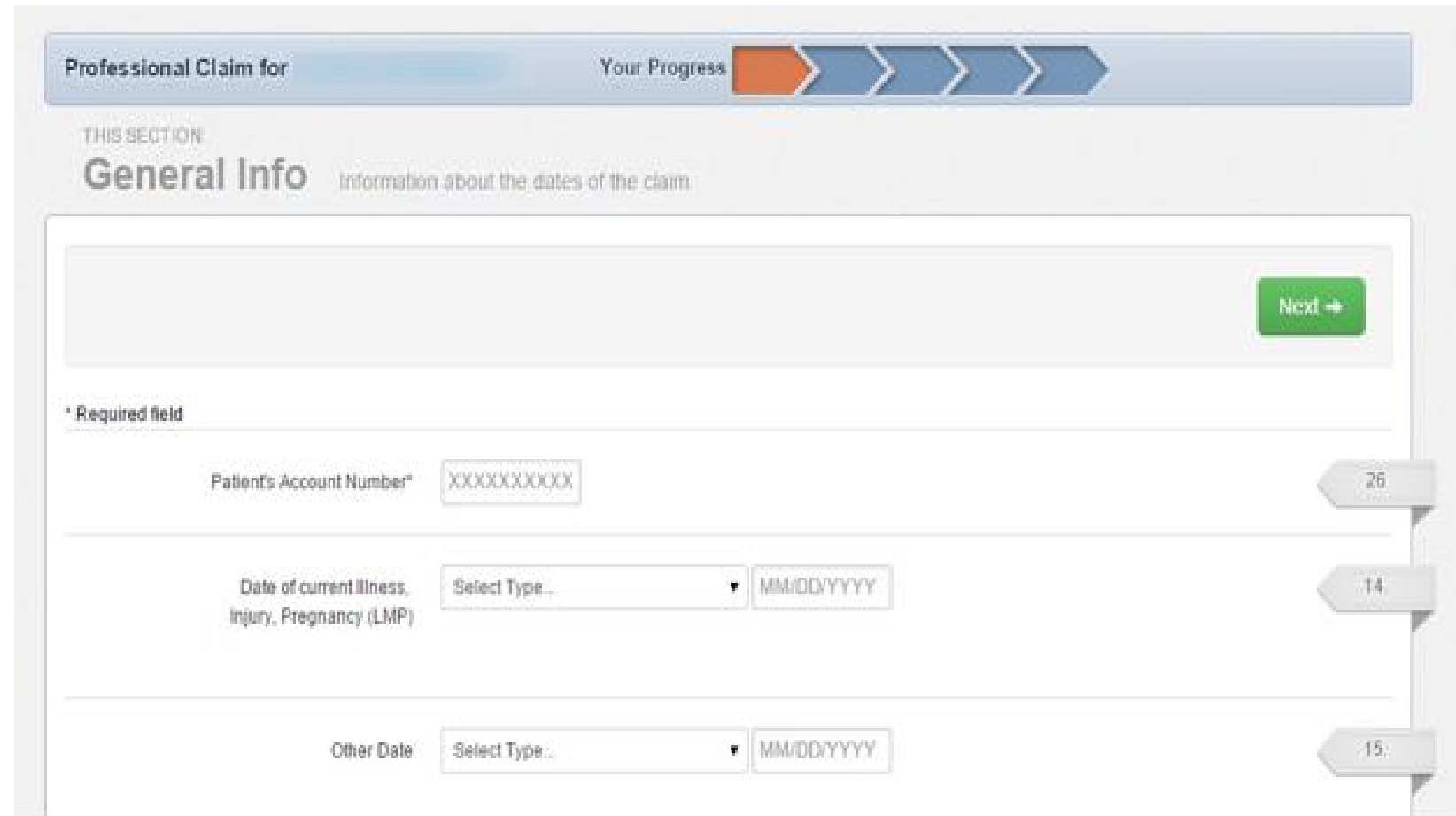
The screenshot shows the 'Claims Submissions - Professional' interface. At the top, there is a navigation bar with icons for Eligibility, Patients, Authorizations, Claims, and Messaging. Below this, there is a 'Viewing Claims For' section with two dropdown menus and a 'GO' button. To the right, there are 'Upload EDI' and 'Create Claim' buttons. The main content area has a 'Choose Claim for:' label above a large input field. Below that, it says 'Choose a Claim Type' and displays two options: 'CMS 1500' with a 'Professional Claim +' button, and 'CMS UB-04' with an 'Institutional Claim +' button. At the bottom, there are links for 'Terms & Conditions', 'Privacy Policy', and 'Copyright © 2015, Centene Corporation'.

# Claims Submissions – Professional

In the General Info section, populate the Patient's Account Number, and other information related to the patient's condition by typing into the appropriate fields.

Then click Next, and follow the prompts to add diagnosis codes, coordination of benefits information, and other required information.

Note that the numbers along the right side represent the box number on the paper claim.

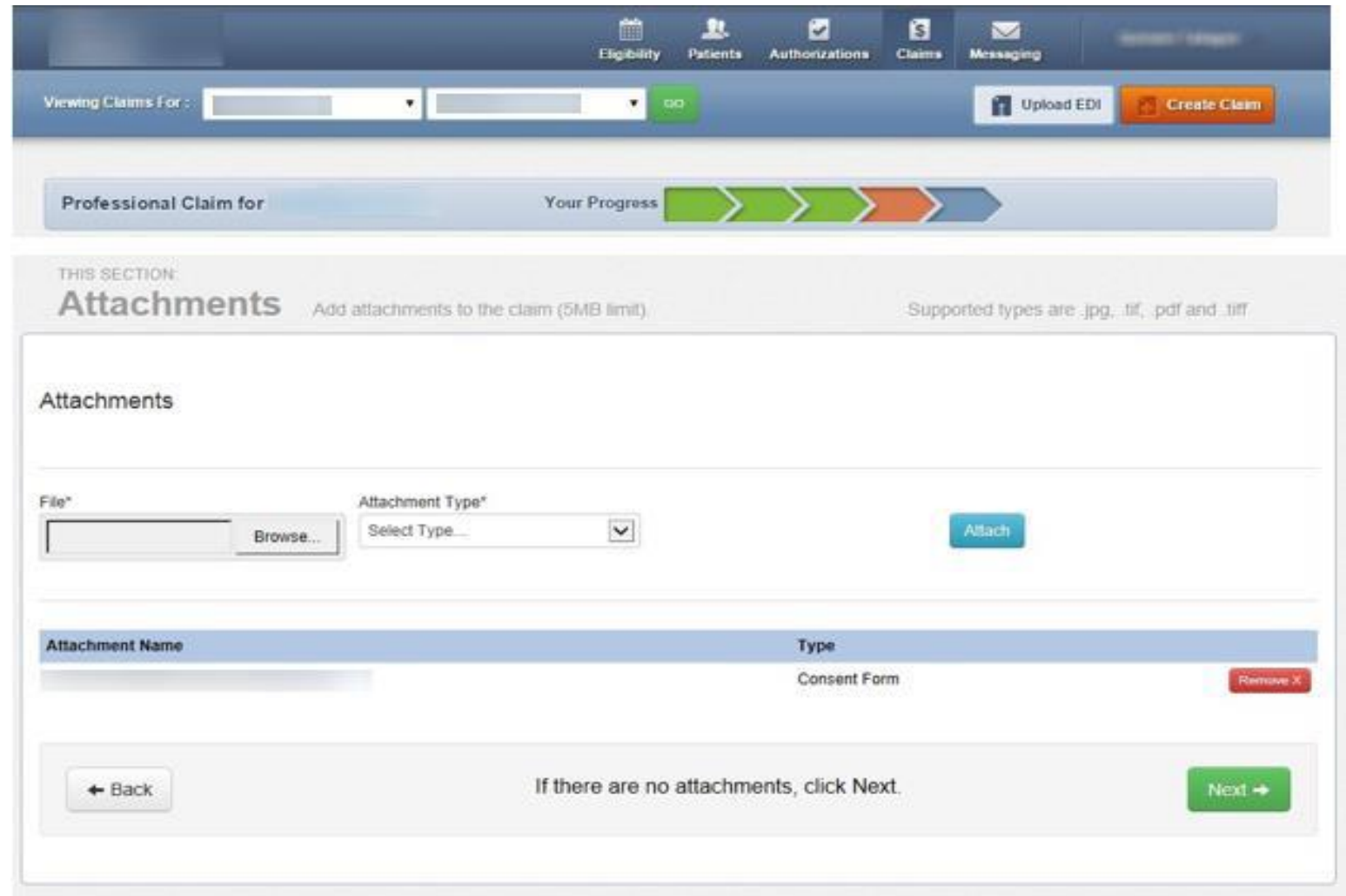


The screenshot shows a web interface for submitting a professional claim. At the top, there is a header bar with "Professional Claim for" on the left and "Your Progress" on the right, followed by a progress indicator consisting of four chevron arrows, the first of which is orange. Below the header, the section is titled "THIS SECTION General Info" with a subtitle "Information about the dates of the claim:". A large empty text area is present, with a green "Next +>" button on the right. Below this, a legend indicates "\* Required field". The form contains three rows of input fields:

Field Label	Input Type	Value	Box Number
Patient's Account Number*	Text	XXXXXXXXXX	26
Date of current illness, injury, Pregnancy (LMP)	Dropdown and Date	Select Type... MM/DD/YYYY	14
Other Date	Dropdown and Date	Select Type... MM/DD/YYYY	15

# Claims Submissions - Professional

If you have medical records or other documentation that needs to be attached to the claim, submit it using the Attachments screen. You may use the Browse button to attached any documents pertinent to the claim. If you have no attachments, you may skip this section.



The screenshot shows the 'Attachments' section of the Professional Claims submission interface. At the top, there is a navigation bar with icons for Eligibility, Patients, Authorizations, Claims, and Messaging. Below this, there are dropdown menus for 'Viewing Claims For' and a 'GO' button. To the right, there are buttons for 'Upload EDI' and 'Create Claim'. A progress bar labeled 'Professional Claim for' shows the current step. The main section is titled 'Attachments' and includes the instruction 'Add attachments to the claim (5MB limit)' and 'Supported types are .jpg, .tif, .pdf and .tiff'. There is a form with a 'File\*' input field and a 'Browse...' button, an 'Attachment Type\*' dropdown menu with 'Select Type...' as the current selection, and an 'Attach' button. Below the form is a table with one row: 'Attachment Name' (blurred), 'Type' (Consent Form), and a 'Remove X' button. At the bottom, there are 'Back' and 'Next' buttons, with the text 'If there are no attachments, click Next.' between them.

# Claims Submission - Professional

Your final step is to review the entire claim. Once you have confirmed that everything is correct, click the green Submit button in the bottom, right-hand corner.

Viewing Claims For: [dropdown] [dropdown] GO [Upload EDI] [Create Claim]

Professional Claim for [dropdown] Your Progress [progress bar]

THIS SECTION:  
**Review** Please review your claim and submit.  
You are correcting a claim for [dropdown]

**Almost done!** [Submit →]  
You can go back to review your claim or submit now.

**Claim Id:** [dropdown]  
Member Record Number: [dropdown]  
Member Claim Amount Paid: [dropdown]  
Patient's Account Number: [dropdown]

**General Info**  
Hospitalized From:  
Hospitalized To:  
Outside Lab?: No  
Outside Lab Amount:  
Prior Authorization Number:  
CLIA Number:

**Diagnosis Codes**  
95909 -- INJURY FACE&NECK OTHER&UNSPECIFIED  
7231 -- CERVICALGIA  
7245 -- UNSPECIFIED BACKACHE

**Service Lines**

Line	From	To	Place	Proc	Diagnosis	Amount	Days/Units	Family Plan	EPSDT	NDC	Supplemental Info
1	03/19/2015	03/19/2015	41	A0429 (SH)	95909,7231,7245	\$815.67	1	No			
2	03/19/2015	03/19/2015	41	A0425 (SH)	95909,7231,7245	\$175.88	12	No			

**Providers**

Provider Type	Name	Tax ID	NPI	Medicaid #	Address
ReferringProvider	[dropdown]	[dropdown]	[dropdown]	[dropdown]	[dropdown]
RenderingProvider	[dropdown]	[dropdown]	[dropdown]	[dropdown]	[dropdown]
BillingProvider	[dropdown]	[dropdown]	[dropdown]	[dropdown]	[dropdown]

Service Facility Location: [dropdown]

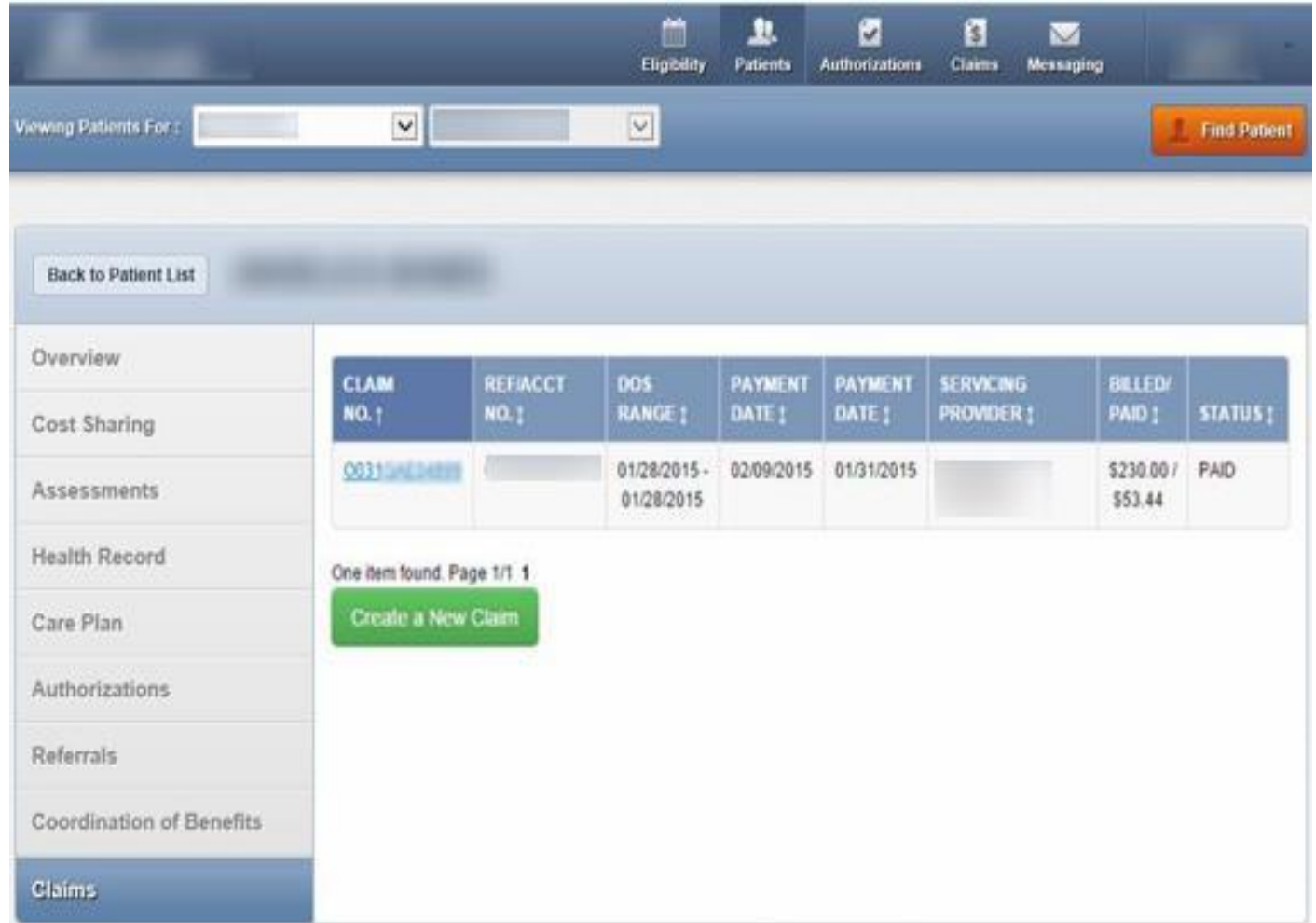
**Attachments**

[← Back] [Submit →]



# Claims Submissions - Institutional

To submit a new Institutional claim, select the green “Create a New Claim” button within the patient record.



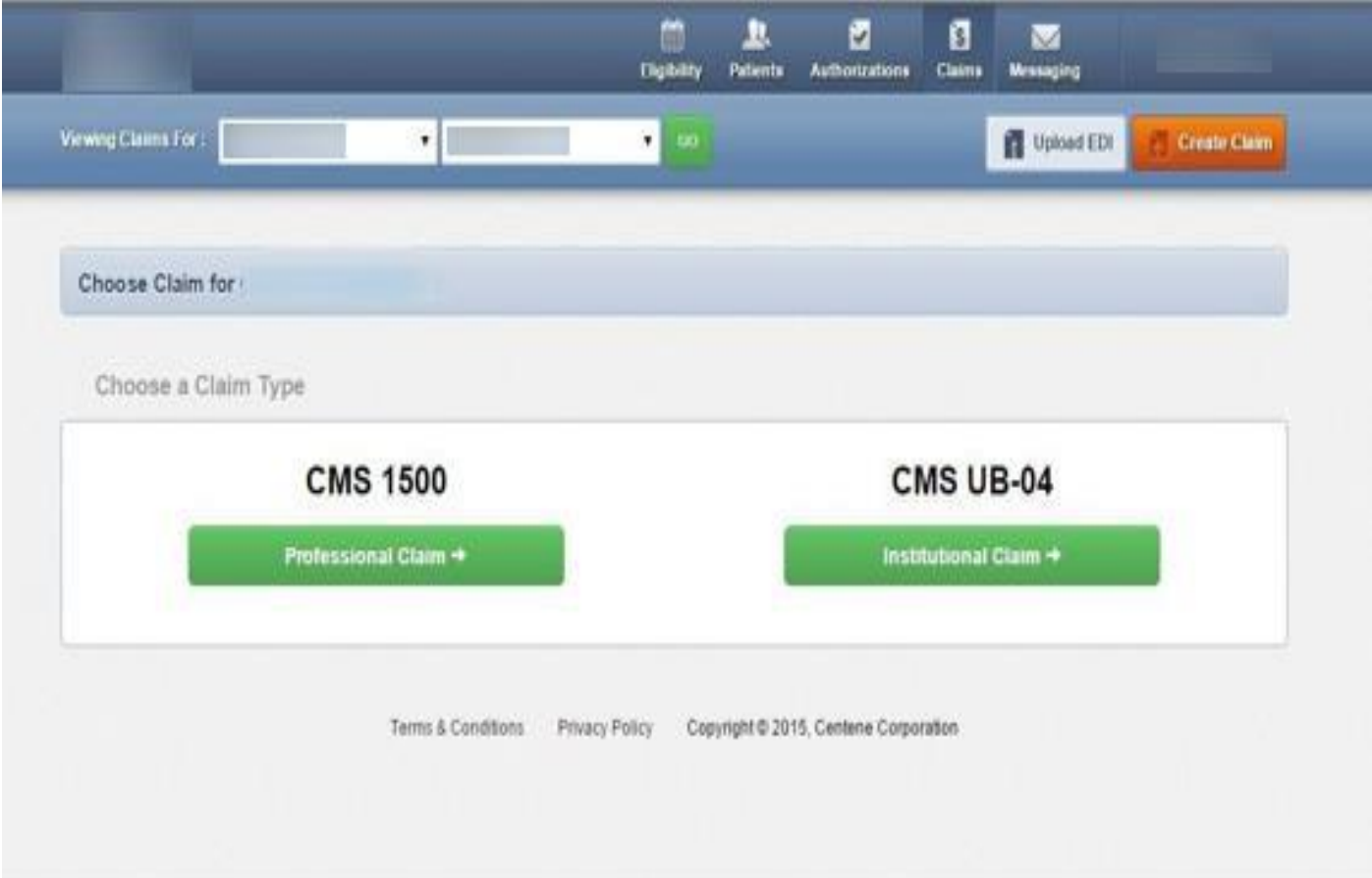
The screenshot shows a patient record page with a navigation bar at the top containing icons for Eligibility, Patients, Authorizations, Claims, and Messaging. Below the navigation bar, there are search filters for 'Viewing Patients For' and a 'Find Patient' button. The main content area features a sidebar with menu items: Overview, Cost Sharing, Assessments, Health Record, Care Plan, Authorizations, Referrals, Coordination of Benefits, and Claims (which is highlighted). The main content area displays a table of claims with the following data:

CLAIM NO. ↑	REFIACCT NO. ↓	DOS RANGE ↓	PAYMENT DATE ↓	PAYMENT DATE ↓	SERVICING PROVIDER ↓	BILLED/PAID ↓	STATUS ↓
<a href="#">003301000000</a>		01/28/2015 - 01/28/2015	02/09/2015	01/31/2015		\$230.00 / \$53.44	PAID

Below the table, it indicates 'One item found. Page 1/1 1' and a green 'Create a New Claim' button.

# Claims Submissions - Institutional

When prompted, click on the Institutional Claim button.



The screenshot shows a web application interface for submitting claims. At the top, there is a navigation bar with icons for Eligibility, Patients, Authorizations, Claims, and Messaging. Below this, there is a section for "Viewing Claims For:" with two dropdown menus and a "Go" button. To the right of this section are two buttons: "Upload EDI" and "Create Claim".

The main content area is titled "Choose Claim for:" and "Choose a Claim Type". It features two large green buttons with white text and arrows:

- CMS 1500** Professional Claim →
- CMS UB-04** Institutional Claim →

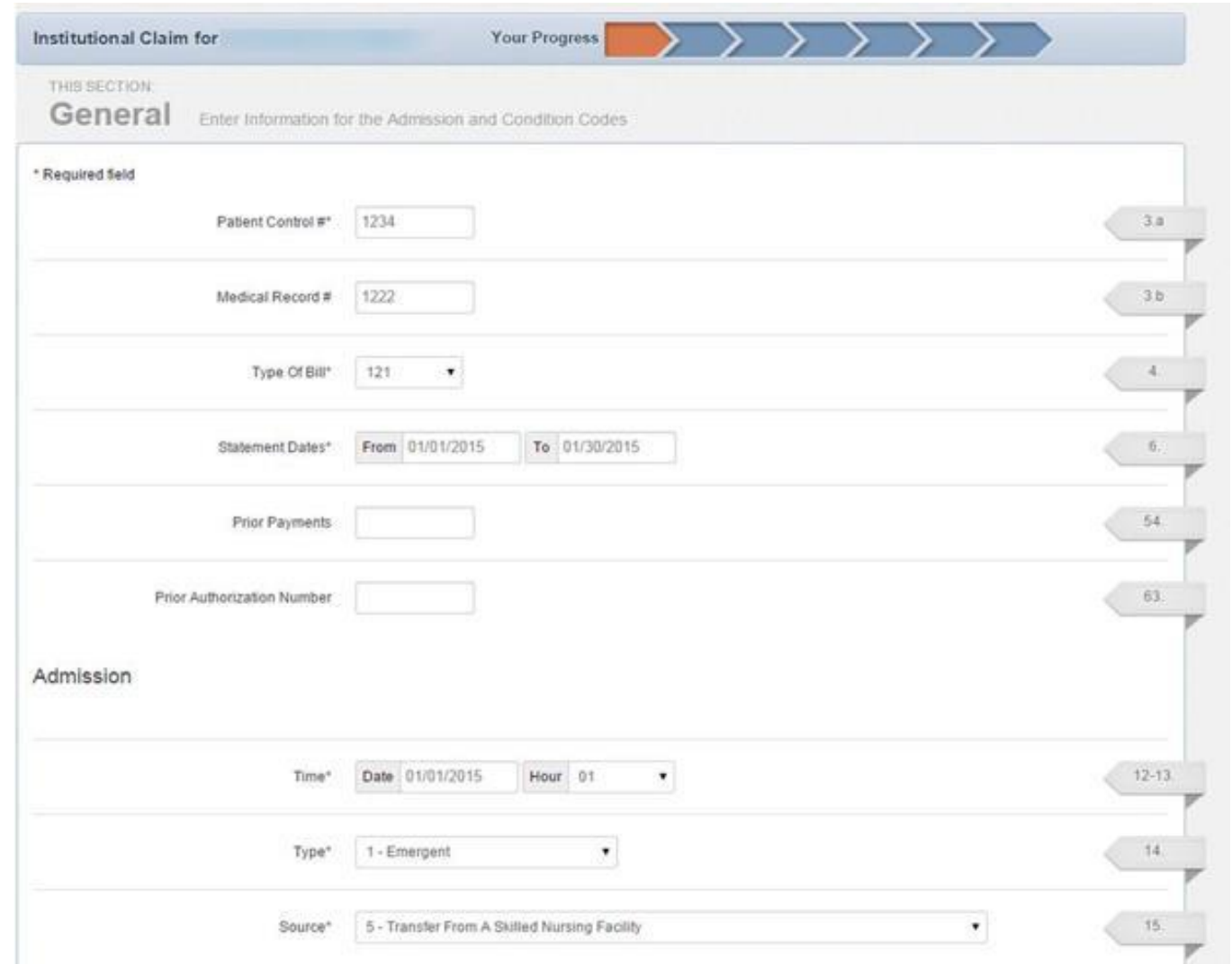
At the bottom of the page, there is a footer with links for "Terms & Conditions", "Privacy Policy", and "Copyright © 2015, Centene Corporation".

# Claims Submissions - Institutional

In the General section, populate the admission and condition code information. The fields displayed here reflect those on a UB-04 form.

Then click Next, and follow the prompts to reflect the Billing Provider, Pay-to Provider, and Attending Provider, etc, and then click Next.

Note that the number along the right represent the box number on the paper claim.



Institutional Claim for Your Progress

THIS SECTION: **General** Enter Information for the Admission and Condition Codes

\* Required field

Patient Control #\*  3 a

Medical Record #  3 b

Type Of Bill\*  4

Statement Dates\* From  To  6

Prior Payments  54

Prior Authorization Number  63

Admission

Time\* Date  Hour  12-13

Type\*  14

Source\*  15

# Claims Submissions - Institutional

In the Service Lines section, enter the information about the services provided.

Click **Save/Update**, and to add a new service line

Click the **+ New Service Line** button on the left to add additional service lines.

Click the **Next** button.

**Total: \$30,000.00**  
Non-Covered : \$0.00

[+ New Service Line](#)

PROCEDURE / CHARGES

**120 / \$30,000.00**

\* Required field

Now Viewing 120 / \$30,000.00

Revenue Code\*  [Lookup](#) 42.

HCPCS / Rate / HIPPS Code  44.

NDC  Guide

Modifiers  [Add](#) Please enter the modifier and click the Add button.

Service Date\*  45.

Service Units\*  46.

Charge Amount\*  47.

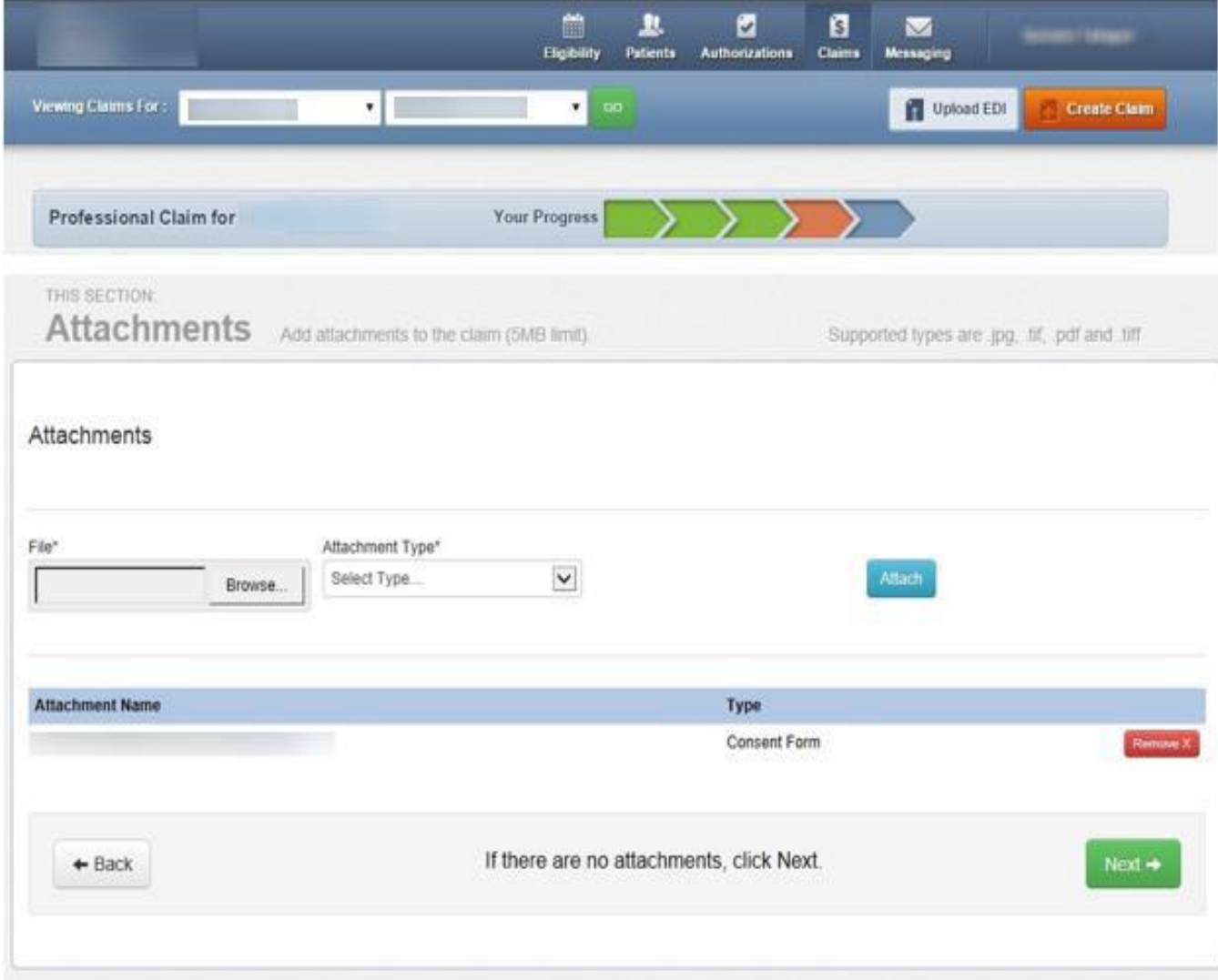
Non-Charge Amount  48.

[Delete](#) [Save / Update](#)

[← Back](#) [Next →](#)

# Claims Submissions - Institutional

If you have medical records or other documentation that needs to be attached to the claim, submit it using the Attachments screen. You may use the Browse button to attached any documents pertinent to the claim. If you have no attachments, you may skip this section.



The screenshot shows the 'Attachments' section of a web application. At the top, there is a navigation bar with icons for Eligibility, Patients, Authorizations, Claims, and Messaging. Below this is a header for 'Viewing Claims For' with two dropdown menus and a 'GO' button. To the right are 'Upload EDI' and 'Create Claim' buttons. A progress bar indicates 'Professional Claim for' with five steps, the last one being active. The main section is titled 'THIS SECTION: Attachments' with a sub-header 'Add attachments to the claim (5MB limit)' and a note 'Supported types are .jpg, .tif, .pdf and .tiff'. Below this is a form with a 'File\*' input field and a 'Browse...' button, an 'Attachment Type\*' dropdown menu with 'Select Type...' and a dropdown arrow, and an 'Attach' button. A table below shows one attachment: 'Attachment Name' (blurred), 'Type' (Consent Form), and a 'Remove X' button. At the bottom, there are 'Back' and 'Next' buttons, with a note 'If there are no attachments, click Next.'

# Claims Submissions - Institutional

Your final step is to review the entire claim. Once you have confirmed that everything is correct, click the green Submit button in the bottom, right-hand corner.

Viewing Claims For: [dropdown] [dropdown] GO Upload EDI Create Claim

Professional Claim for [dropdown] Your Progress [progress bar]

THIS SECTION:  
**Review** Please review your claim and submit.  
You are correcting a claim for [dropdown]

**Almost done!** Submit →  
You can go back to review your claim or submit now.

**Claim Id:** [dropdown]  
Member Record Number: [dropdown]  
Member Claim Amount Paid: [dropdown]  
Patient's Account Number: [dropdown]

**General Info**  
Hospitalized From: [dropdown]  
Hospitalized To: [dropdown]  
Outside Lab?: No  
Outside Lab Amount: [dropdown]  
Prior Authorization Number: [dropdown]  
CLIA Number: [dropdown]

**Diagnosis Codes**  
95909 -- INJURY FACE&NECK OTHER&UNSPECIFIED  
7231 -- CERVICALGIA  
7245 -- UNSPECIFIED BACKACHE

**Service Lines**

Line	From	To	Place	Proc	Diagnosis	Amount	Days/Units	Family Plan	EPSDT	NDC	Supplemental Info
1	03/19/2015	03/19/2015	41	A0429 (SH)	95909,7231,7245	\$815.67	1	No			
2	03/19/2015	03/19/2015	41	A0425 (SH)	95909,7231,7245	\$175.88	12	No			

**Providers**

Provider Type	Name	Tax ID	NPI	Medicaid #	Address
ReferringProvider	[dropdown]	[dropdown]	[dropdown]	[dropdown]	[dropdown]
RenderingProvider	[dropdown]	[dropdown]	[dropdown]	[dropdown]	[dropdown]
BillingProvider	[dropdown]	[dropdown]	[dropdown]	[dropdown]	[dropdown]

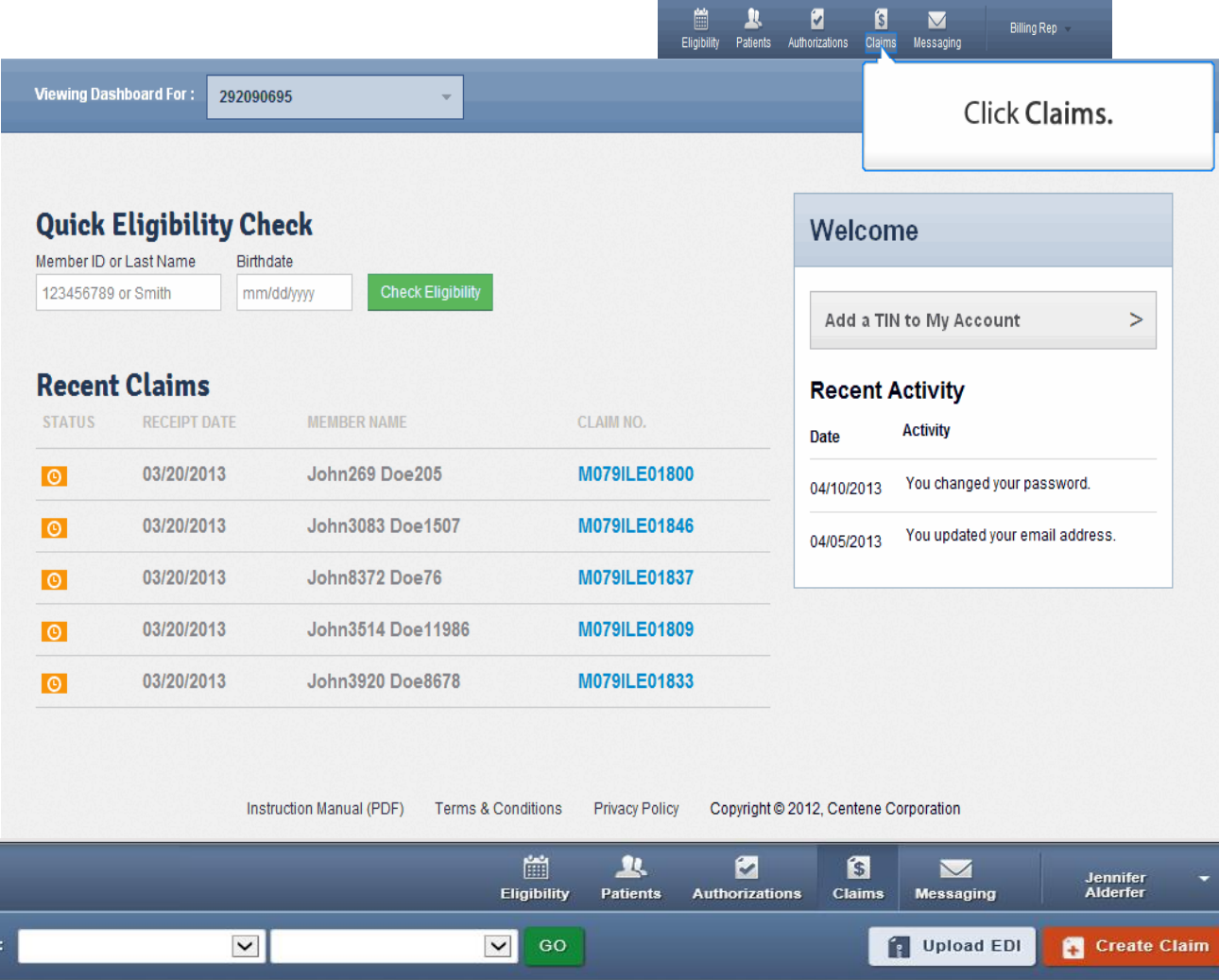
Service Facility Location: [dropdown]

**Attachments**

← Back Submit →

# Claims Submissions – Batch Claims

Batch claims can be submitted through the portal by selecting the **Claims** tab at the top of the home page.



Viewing Dashboard For : 292090695

Click Claims.

### Quick Eligibility Check

Member ID or Last Name: 123456789 or Smith  
Birthdate: mm/dd/yyyy  
[Check Eligibility](#)

### Recent Claims

STATUS	RECEIPT DATE	MEMBER NAME	CLAIM NO.
	03/20/2013	John269 Doe205	<a href="#">M079ILE01800</a>
	03/20/2013	John3083 Doe1507	<a href="#">M079ILE01846</a>
	03/20/2013	John8372 Doe76	<a href="#">M079ILE01837</a>
	03/20/2013	John3514 Doe11986	<a href="#">M079ILE01809</a>
	03/20/2013	John3920 Doe8678	<a href="#">M079ILE01833</a>

Welcome

[Add a TIN to My Account](#)

### Recent Activity

Date	Activity
04/10/2013	You changed your password.
04/05/2013	You updated your email address.

Instruction Manual (PDF) Terms & Conditions Privacy Policy Copyright © 2012, Centene Corporation

Eligibility Patients Authorizations **Claims** Messaging Jennifer Alderfer

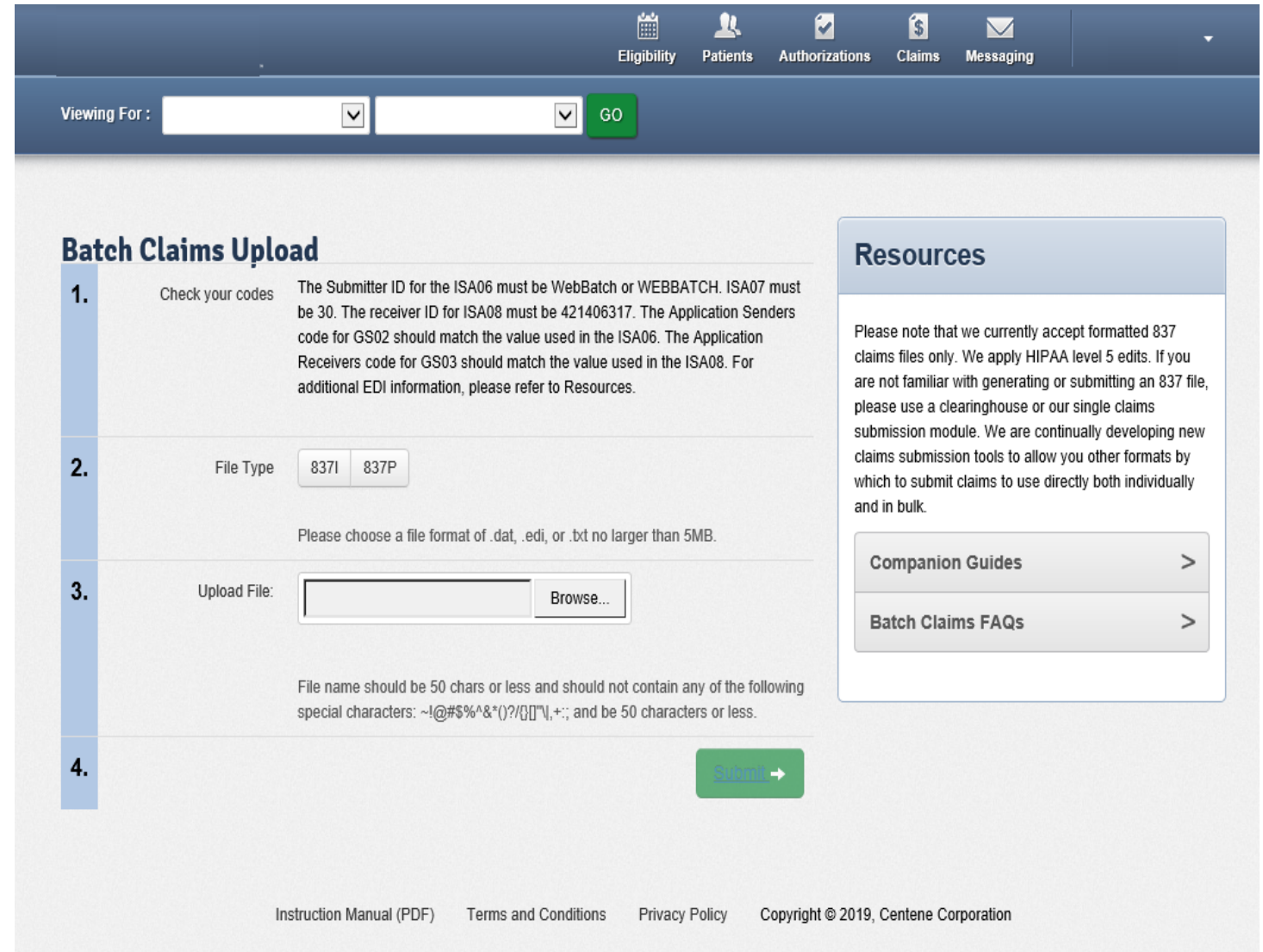
Viewing Claims For :   [GO](#) [Upload EDI](#) [Create Claim](#)

On the claims landing page, select **Upload EDI**.



# Claims Submissions – Batch Claims

Once on the Batch Claims Upload screen, follow the instructions. There is a Companion Guide and FAQ included if you have any questions.



The screenshot shows the 'Batch Claims Upload' web application interface. At the top, there is a navigation bar with icons for Eligibility, Patients, Authorizations, Claims, and Messaging. Below this is a 'Viewing For:' section with two dropdown menus and a 'GO' button. The main content area is titled 'Batch Claims Upload' and contains four numbered steps:

- 1. Check your codes**: The Submitter ID for the ISA06 must be WebBatch or WEBBATCH. ISA07 must be 30. The receiver ID for ISA08 must be 421406317. The Application Senders code for GS02 should match the value used in the ISA06. The Application Receivers code for GS03 should match the value used in the ISA08. For additional EDI information, please refer to Resources.
- 2. File Type**: Two buttons labeled '837I' and '837P'. Below them, it says 'Please choose a file format of .dat, .edi, or .txt no larger than 5MB.'
- 3. Upload File:** A text input field and a 'Browse...' button. Below them, it says 'File name should be 50 chars or less and should not contain any of the following special characters: ~!@#\$\$%^&\*()/?\|'";,+: and be 50 characters or less.'
- 4.** A green 'Submit' button with a right-pointing arrow.

On the right side, there is a 'Resources' section with a text box containing instructions: 'Please note that we currently accept formatted 837 claims files only. We apply HIPAA level 5 edits. If you are not familiar with generating or submitting an 837 file, please use a clearinghouse or our single claims submission module. We are continually developing new claims submission tools to allow you other formats by which to submit claims to use directly both individually and in bulk.' Below this are two buttons: 'Companion Guides' and 'Batch Claims FAQs', both with right-pointing arrows.

At the bottom of the page, there are links for 'Instruction Manual (PDF)', 'Terms and Conditions', 'Privacy Policy', and 'Copyright © 2019, Centene Corporation'.





# Carolina Complete Health

Cultural Competency/  
Fraud, Waste and Abuse

# Cultural Competency

---



**Cultural Competency** is the willingness and ability of a system to value the importance of culture in the delivery of services to all segments of the population. It is the use of a systems perspective which values differences and is responsive to diversity at all levels in an organization. Cultural Competency is developmental, community focused, and family oriented.

Carolina Complete Health:

- Covers benefits for risk factors common among ethnic groups
- Will ensure compliance with the following statues and regulations to ensure eligible beneficiaries have equal access to quality health care regardless of their race, color, creed, sex, national origin, religion, disability, or age : Title VI of the Civil Rights Act of 1964 (which prohibits discrimination on the basis of race, color and national origin); Section 504 of the Rehabilitation Act of 1973 (which prohibits discrimination on the basis of disability); and The Age discrimination of 1975 (which prohibits discrimination on the basis of age)
- Offers a choice of providers with cultural and linguistic expertise
- Expects the provider to be knowledgeable about beneficiary’s cultural values and incorporate this information in their treatment plan
- Expects the provider to ask questions relevant to how the family cultural values might influence how the beneficiary handles their diagnosis

# Cultural Competency



Carolina Complete Health uses the National Culturally and Linguistically Appropriate Services (CLAS) standards from the Office of Minority Health to guide our efforts to be more culturally competent. Below are a few standards to guide you.

- Principal Standard:
  - Provide effective, equitable, understandable and respectful quality care and services that are responsive to diverse cultural health beliefs and practices, preferred languages, health literacy and other communication needs
- Communication and Language Assistance:
  - Offer language assistance to individuals who have limited English proficiency and/or other communication needs, at no cost, to facilitate timely access to all health care and services
- Engagement, Continuous Improvement and Accountability
  - Establish culturally and linguistically appropriate goals, policies and management accountabilities and infuse them throughout the organization's planning and operations

## Resources for your practice:

- Complimentary Interpretation Services
  - As a CCH provider, you have access to interpretation services. To obtain access to a telephonic interpreter please call provider services at 1-833-552-3876 and have the beneficiary's ID number present
  - All customer service phone lines will be TTY and TDD capable for different languages and the deaf
  - CCH material is available minimally in English and Spanish
  - For assistance with cultural competency issues and/or educational sessions, please contact provider services at the number above or discuss with you provider engagement specialist

# Cultural Competency – Health Literacy

- Health literacy is the capacity to obtain, process and understand basic health information and services needed to make appropriate decisions. A patient’s level of health literacy can impact how and when they take their medication, their understanding of their health conditions, attendance at their appointments and the choices they make regarding treatment. Low health literacy has been linked to poor health outcomes such as higher rates of hospitalization and less use of preventative services.
- What can you do?
  - **Slow down** — sometimes all you need to do is take a little extra time so that patient can process the information better
  - **Use plain, nonmedical language** — use words like “high blood pressure” instead of “hypertension” or “skin doctor” instead of “dermatologist”
  - **Show or draw pictures** — Visual images can improve the patient’s recall of ideas
  - **Limit the amount of information and repeat it** — Sometimes it can be overwhelming to receive too much information all at once
  - **Use the “Teach-Back” method** — Confirm that the patient understands by asking them to repeat back your instructions.
  - **Create a shame-free environment that encourages questions** — make patients feel comfortable asking questions. Use the patient’s family or friends in promoting understanding

# Fraud, Waste and Abuse

Carolina Complete Health follows the four parallel strategies of the Medicare and Medicaid programs to prevent, detect, report and correct *Fraud, Waste and Abuse*:

- Preventing **fraud** through effective enrollment and education of physicians, providers, suppliers and beneficiaries
- Detecting **waste** through data analytics and medical records review
- Reporting **abuse** to the appropriate partners, including contractors, the NBI-MEDIC and federal and state law enforcement agencies such as the Office of Inspector General (OIG), Federal Bureau of Investigation (FBI), Department of Justice (DOJ) and Medicaid Fraud Control Unit (MFCU)
- Correcting **fraud, waste and abuse** by applying fair and firm enforcement policies such as a pre-payment review and a retrospective review, as well as developing and implementing a corrective action plan

# Fraud, Waste and Abuse

---



CCH performs front and back end audits to ensure compliance with billing regulations.

## **Most Common Issues:**

- Use of incorrect billing code
- Not following the service authorization
- Inaccurate procedure codes for the provided service
- Excessive use of units not authorized by the care coordinator
- Lending of insurance card

## **Benefits of Eliminating Fraud, Waste and Abuse:**

- Improves patient care
- Saves dollars and identifies recoupments
- Decreases wasteful medical expenses

- Potential *Fraud, Waste or Abuse* may be reported via:
  - Carolina Complete Health’s anonymous and confidential hotline
    - **1-866-685-8664**
  - Contacting our compliance officer
    - **XXX-XXX-XXXX**



- To report potential Fraud, Waste or Abuse directly to the North Carolina DHHS, please use one of the methods below:
  - Call the Medicaid Fraud, Waste and Program Abuse Tip Line: 1-877-DMA-TIP1 (1-877-362-8471)
  - Call the State's Auditor's Waste Line: 1-800-730-TIPS (1-800-730-8477)
  - Call the U.S. Office of Inspector General's Fraud Line: 1-800-HHS-TIPS (1-800-447-8477)
  - Call the North Carolina Attorney General's Medicaid Investigation Division Hotline: 1-919-881-2320

# Evaluation of Course

---

## We value your feedback!

- Please take the time to evaluate this course and add any comments you may have.
- We will tabulate responses and comments. These summaries will be used in the formation of future courses on any specific topic that our participating providers find beneficial.
- Future courses may be held regionally, face-to-face, or via webinars. Our intent is to keep all of you informed as much as possible.

Phone Number:

1-833-552-3876

TDD/TTY: 1-800-735-2962

Website:

[www.carolinacompletehealth.com](http://www.carolinacompletehealth.com)

## **Request copies of training and educational materials:**

- Call provider services: 1-833-552-3876
- Ask your assigned provider representative



# Carolina Complete Health

*Better Health Outcomes, Lower Costs.™*

QUESTIONS?